



kofola[®]

Česko Slovensko



6M 2026

3 SEPTEMBER 2026

**KOFOLA GROUP INVESTOR
PRESENTATION**



KOFOLA GROUP

Is today one of the most important beverage producers in Central and Eastern Europe.



CZK 5.58 bn
Revenue 6M 2026



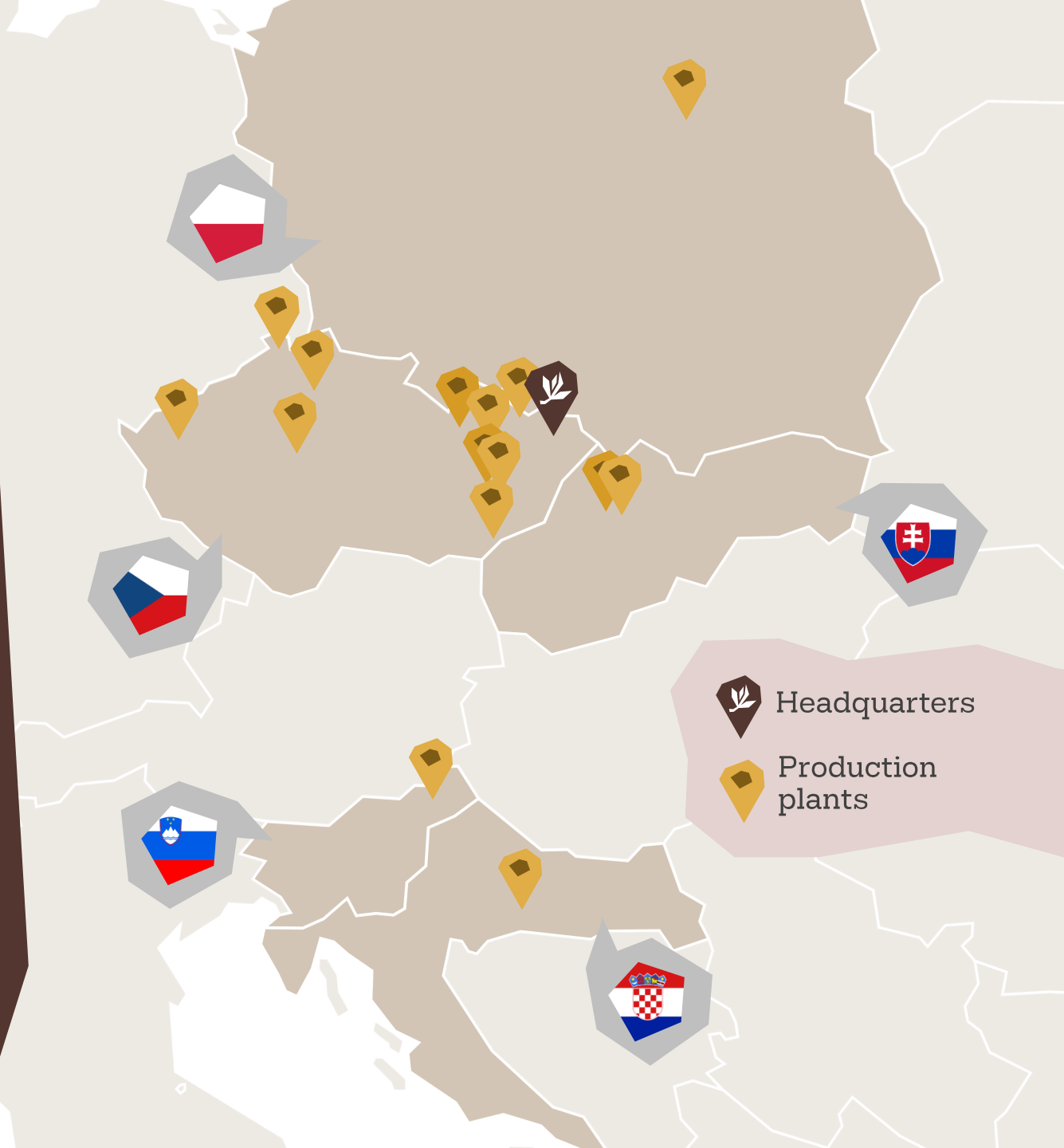
CZK 781.6 m
EBITDA 6M 2026



14
Production plants



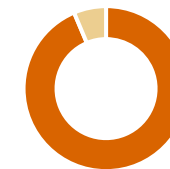
4,000+
Employees



OUR ROOTS ARE IN CZECHOSLOVAKIA



THE GROUP'S LONG-TERM AMBITION IS TO BE THE MARKET LEADER



Sales in countries where Kofola Group is number one or two in the soft drinks market account for **94% of our total revenue.**



CZECHIA



SLOVAKIA



SLOVENIA



CROATIA



Soft drinks
market position

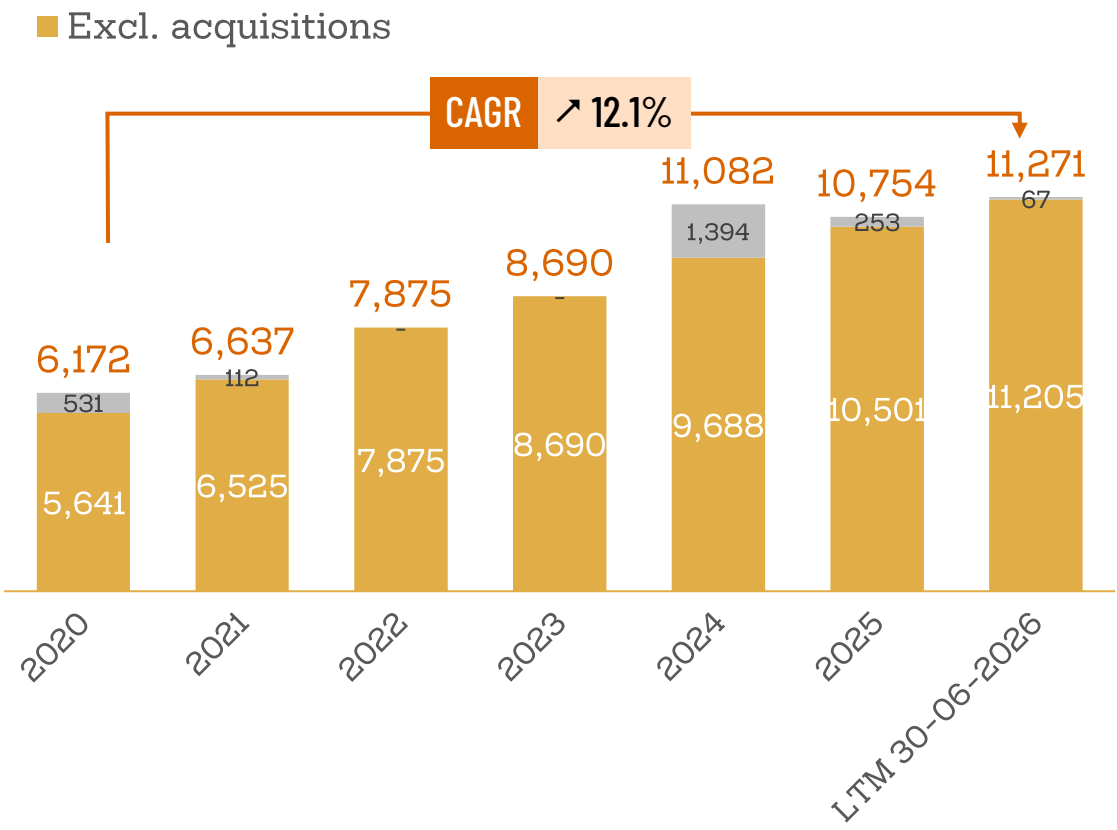


OUR BEVERAGE PORTFOLIO COVERS ALL CATEGORIES

Category	Most important own brands	Distributed and license brands
Carbonated Beverages	      	  
Waters	           	 
Non-carbonated Beverages	   	
Syrups		
Fresh & Salad Bars Coffee shops	  	
Beers & Ciders	      	
Other	       	

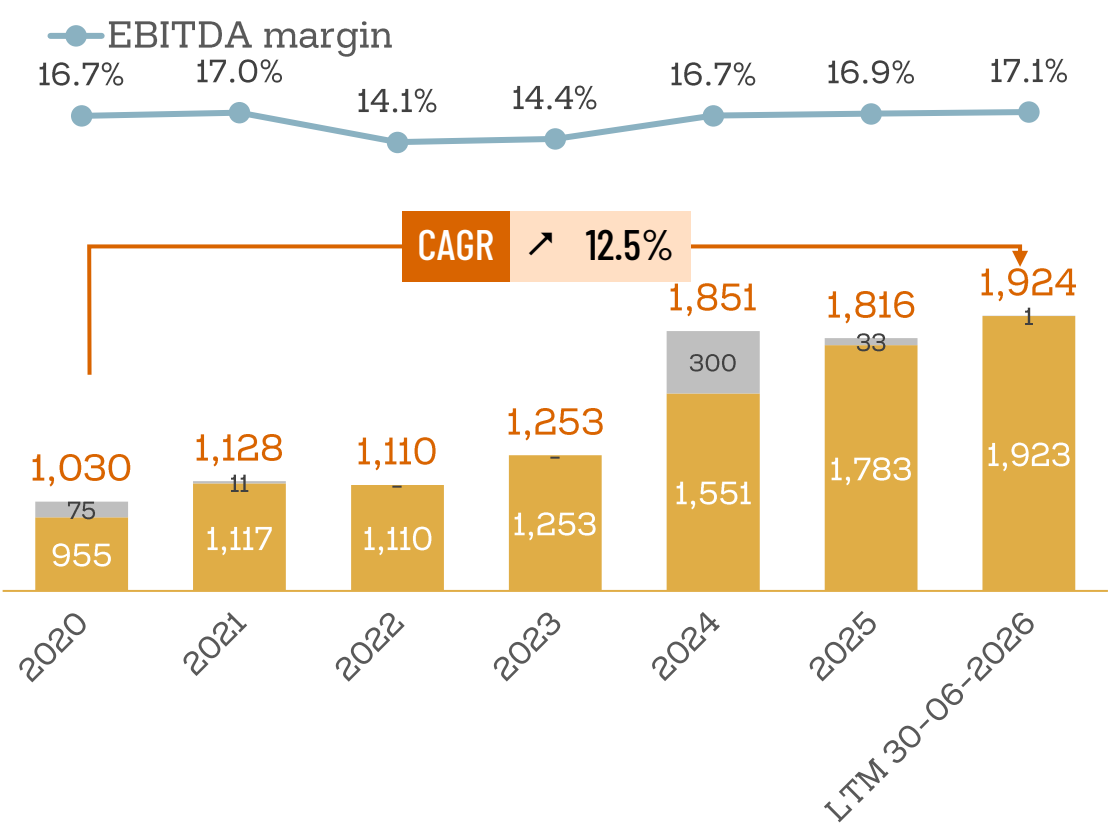
LONG-TERM DEVELOPMENT

Revenue* (CZKm)



Grey chart represents an acquisition effect between two subsequent periods.
*Adjusted for one-offs.

EBITDA* (CZKm)



WHAT'S NEW



The Group also expanded its Bocchetta Grande syrup range with four new flavours – raspberry, rosemary, mango and grapefruit – suitable for both non-alcoholic and alcoholic beverages. The syrups are designed for easy preparation of light fruit lemonades and cocktails, and are primarily targeted at the HoReCa channel, including bistros, cafés, patisseries and hotels.

UGO Fresh Bars & Salatérie celebrates its 20th anniversary this year, having grown from a single small kiosk in Ostrava into a network of 63 locations across the Czech Republic and Slovakia, of which 29 operate as franchises. To mark the milestone, UGO launched its anniversary campaign "Dřív, než to bylo cool", celebrating the brand's long-standing commitment to fresh, quality food. Four new Salatérie locations are planned to open by 2028. Among the most recent openings are four new Prague locations – OC Letňany, NC Fénix (Praha-Vysočany), Metropole Zličín and OC Europark (Praha-Štěrboholý).

We are pleased to introduce Tucancitos & Cafeteros, a new premium coffee brand joining the Group's portfolio. Sourced from the Group's own and partner plantations in Panama and Colombia and roasted in small batches at the Group's Lerostery roastery in Strážnice, the brand reflects the Group's continued focus on expanding its premium and specialty offerings.





OUR SUSTAINABILITY EFFORTS

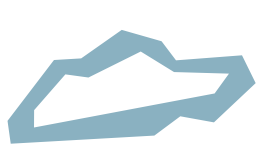
HOW WE THINK ABOUT OUR
ACTIVITIES

Our Sustainability report is a part of the Annual report, which is available at our [website](#).



OUR MISSION

If you love **nature** and the
people around you, there's
nothing to worry about.
You'll always find a way.



Protection of
water sources

Local
materials

Environmentally friendly
production processes

Smart packaging
solution

Waste
utilization

We believe in
**CIRCULAR
ECONOMY**



WE STRIVE TO PRESERVE WATER RESOURCES FOR FUTURE GENERATIONS

In Rajecká Lesná and around Ondrášov, together with local authorities and farmers, we are creating BIO certified sites. We take care of nature wherever we are at home.



**Kvapka
Rajeckej
doliny n. o.**

In Slovakia, we established an organisation to support landscape revitalisation and water conservation measures.



WE LOOK FOR DIRECT SOURCES OF QUALITY INGREDIENTS, WHICH WE LEARN TO GROW OURSELVES



We grow our own herbs and use them in our drinks. We prefer local ingredients from proven sources.



We're breaking into apple growing. We planted a special variety for F. H. Prager ciders.



In 2023, we acquired a share in the coffee plantations in Colombia, gaining experience in coffee cultivation.



BEVERAGES ARE PRODUCED USING MODERN TECHNOLOGIES THAT ENSURE QUALITY AND HEALTHINESS

The filling of beverages on the aseptic line takes place in a sterile environment. As a result, no preservatives are needed for production.



Thanks to High Pressure Pascalization, UGO juices do not lose their colour, taste or vitamins and last fresh for up to six weeks.



Also, the hot filling technology at temperatures of approximately 90 °C enables the production of preservative-free children's drinks and syrups.





WE TAKE A REDUCE-REUSE-RECYCLE APPROACH TO PACKAGING

REDUCE



We don't pack 75 million draft pints at all.



We lighten PET packaging.

REUSE



We prefer reusable packaging.



We use returnable bottles and porcelain tableware in HoReCa.

RECYCLE



We use rPET.



We are co-owners of a PET regranulate company.



Thanks to deposit return systems we close the circular loop of PET bottles and cans.



WASTE IS NOT THE END FOR US, BUT OFTEN THE BEGINNING



The best waste is the waste that does not happen. We use reusable transport packaging as well as pallets made from recycled mixed plastic.



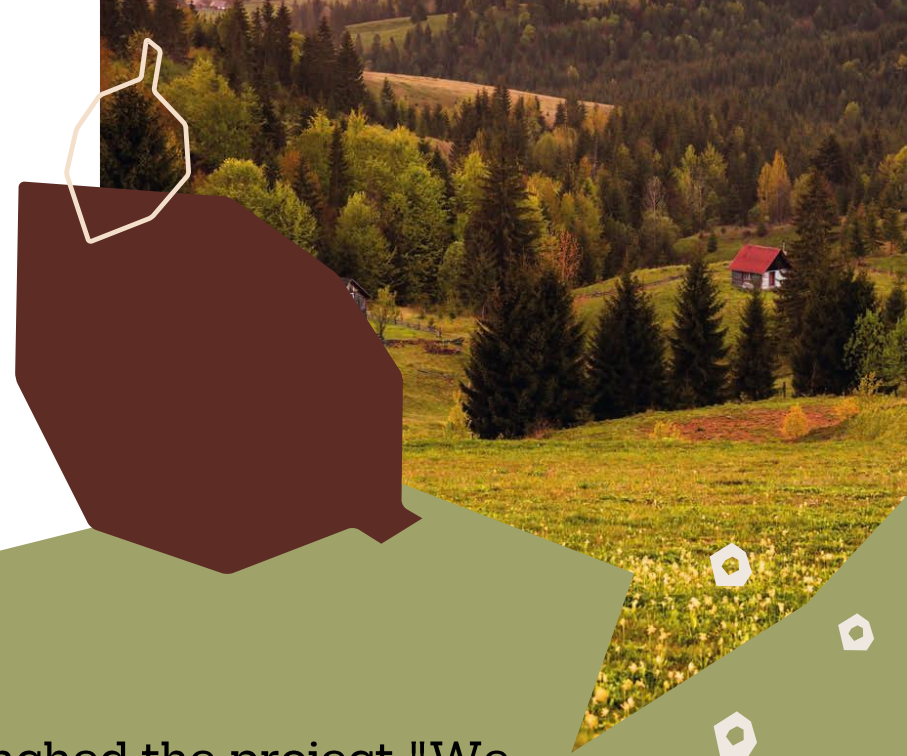
Together with Biopekárna Zemanka, we can bake healthy biscuits from the residue after production of fruit and vegetable juices.



We give new life to old parasols. We can make practical bags out of them.



WE HELP GASTRO BUSINESSES DO BUSINESS MORE RESPONSIBLY



We love nature and the people around us, which is why we launched the project "We don't waste, we go green". We show catering establishments how to avoid wasting food, sort waste better, and save water and energy through small changes.

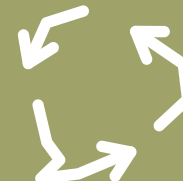
*neleníme
zeleníme*
S láskou Kofola



Energy
saving



Water
saving



Waste



Eko
products



Gardens

VISION 2030

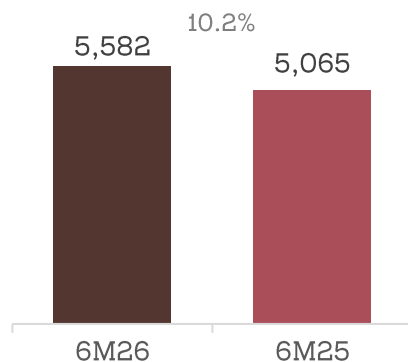




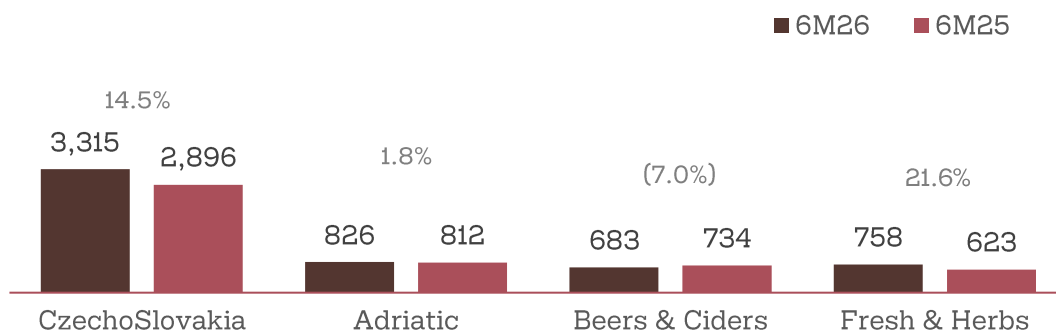
KOFOLA GROUP RESULTS

KOFOLA GROUP KEY 6M 2026 FINANCIAL INDICATORS*

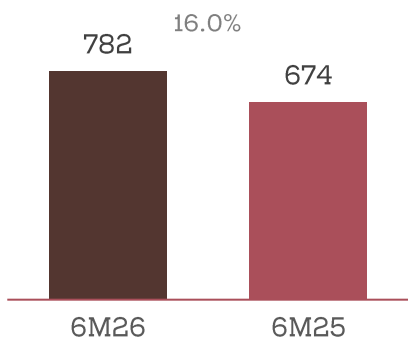
Revenue (CZK_m)



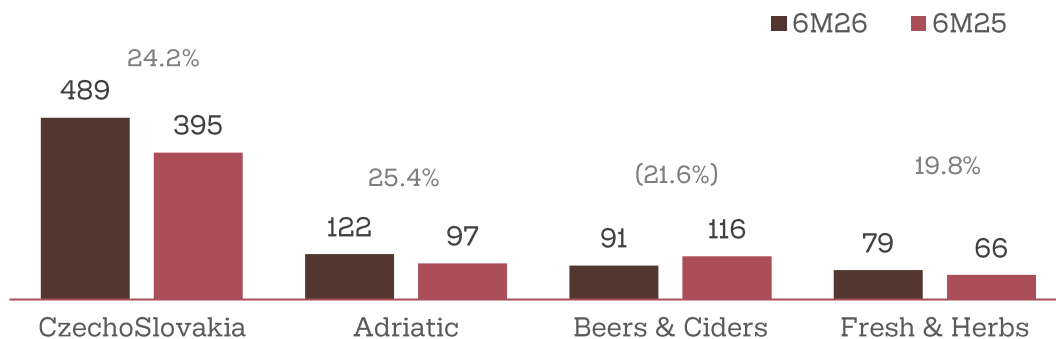
Revenue per main business segments (CZK_m)



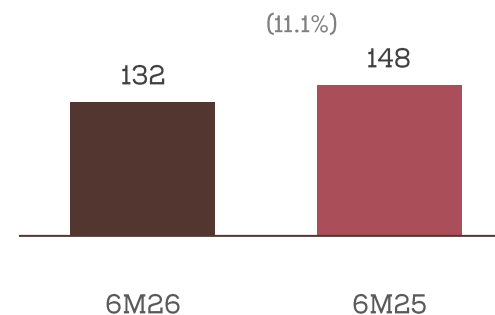
EBITDA (CZK_m)



EBITDA per main business segments (CZK_m)



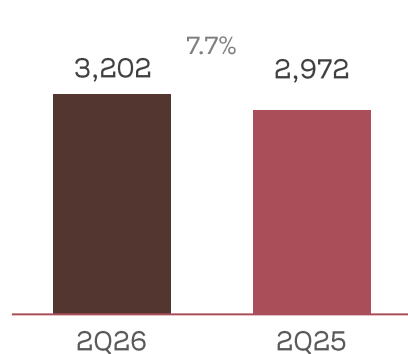
Profit/(loss) for the period (CZK_m)



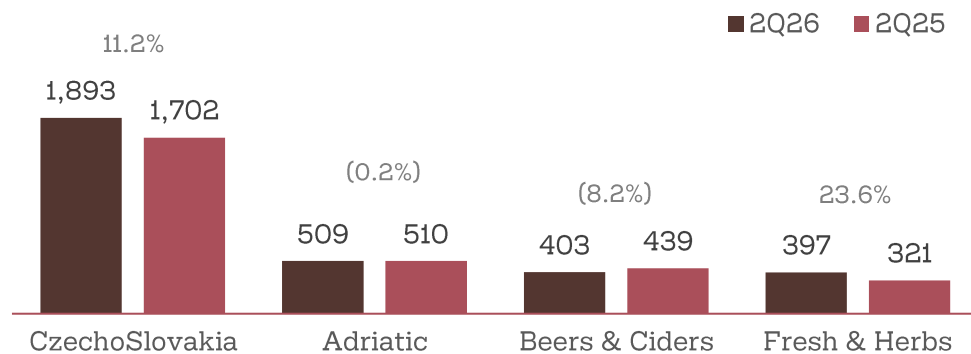
*Adjusted for one-offs.

KOFOLA GROUP KEY 2Q 2026 FINANCIAL INDICATORS*

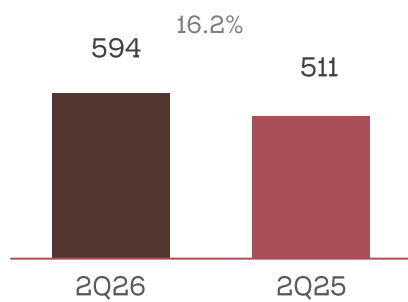
Revenue (CZKm)



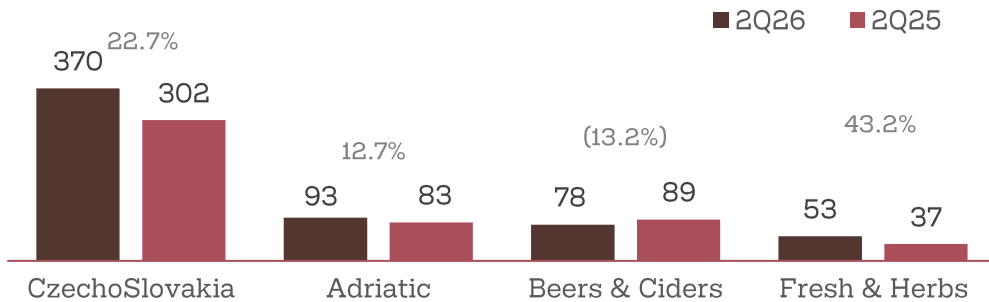
Revenue per main business segments (CZKm)**



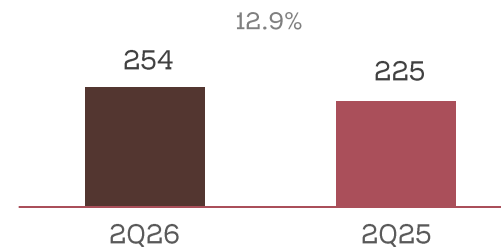
EBITDA (CZKm)



EBITDA per main business segments (CZKm)



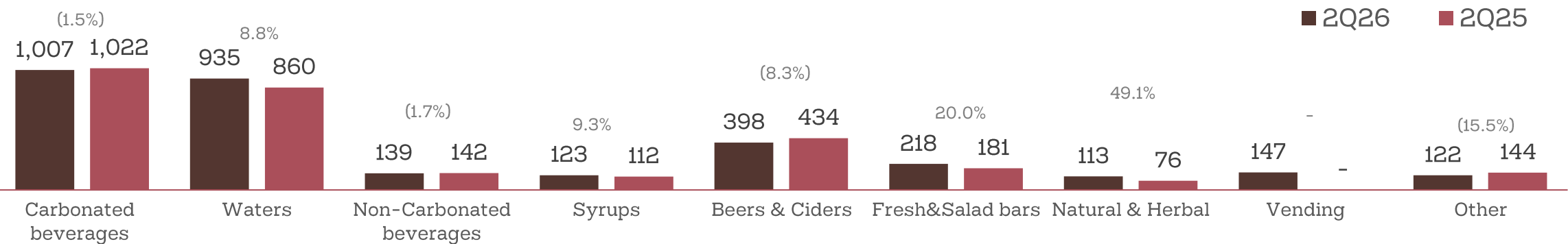
Profit/(loss) for the period (CZKm)



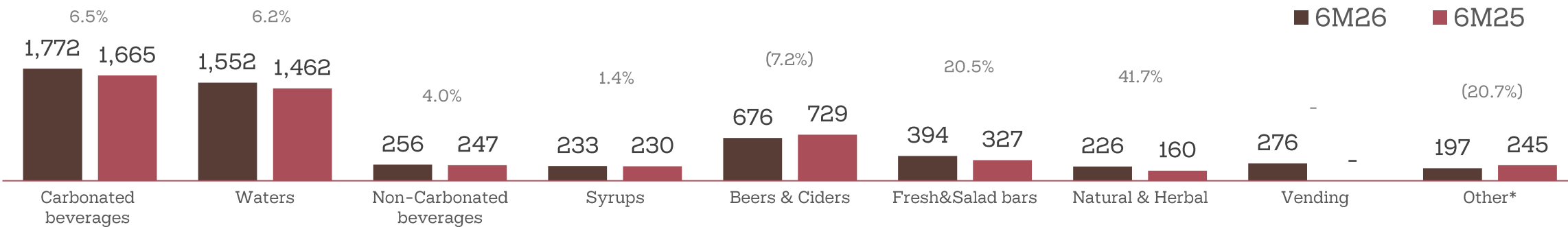
*Adjusted for one-offs.

REVENUE BY PRODUCT LINE

Revenue QTD (CZK_m)*



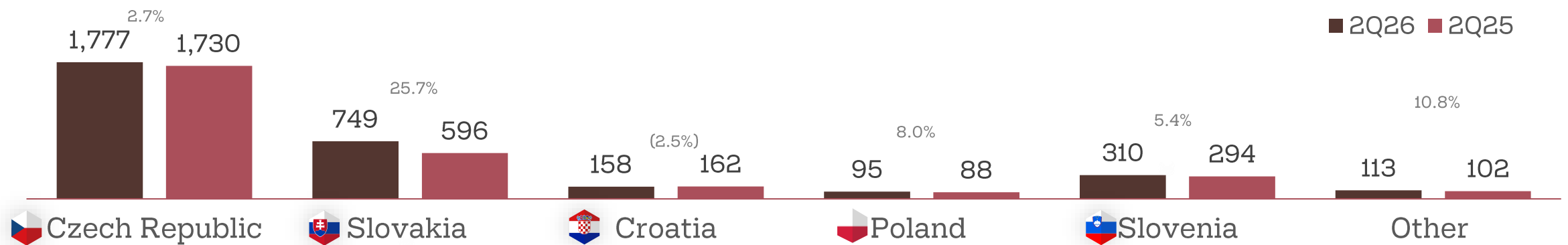
Revenue by product line YTD (CZK_m)



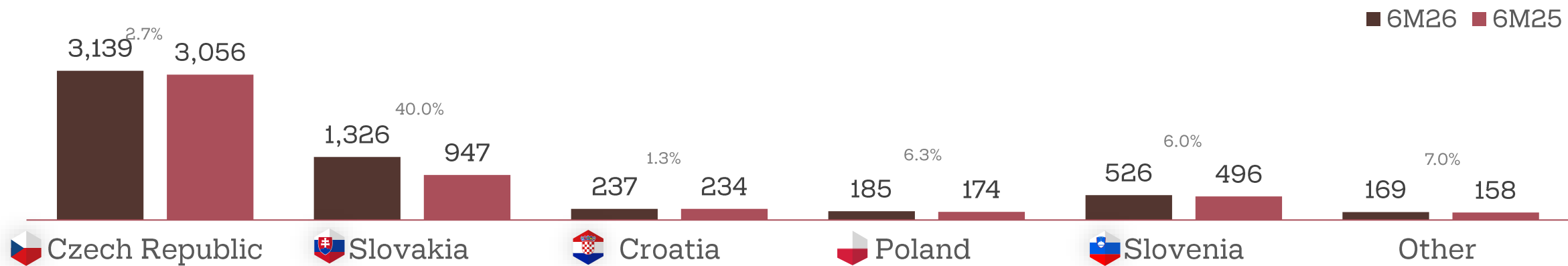
* Natural & Herbal and Vending are presented as separate product lines for the first time in 6M26, having previously been reported within Other, reflecting their increased materiality within the Group's portfolio. The Vending segment was acquired in August 2025; accordingly, no comparative figure for 6M25 is available.

REVENUE BY COUNTRIES

Revenue QTD by countries (CZK_m)



Revenue YTD by countries (CZK_m)



KEY MESSAGES*

YTD RESULTS

- Group's revenue increased by 517 CZK (10.2%).
- Group's EBITDA higher by 107.8 CZK (16.0%).
- Volumes higher by 6.4% (CS segment), 3.6% (Adriatic segment) and lower by 4.2% (Beers & Ciders segment).

COSTS DEVELOPMENT

- All major costs developed according to expected trends.

INNOVATIONS

- Rajec 321, Rajec BIO, Korunní ETERA – new functional waters that offer functional benefits for both body and mind.
- Boccetta Grande syrup – range with four new flavours – raspberry, rosemary, mango and grapefruit – suitable for both non-alcoholic and alcoholic beverages.

M&A

- In Jan 26, acquisition of Nobilis Tilia s.r.o.
- In Feb 26, acquisition of SANTA-TRANS.SK, s.r.o.
- In May 26, 49% share in the Alta Fermentación S. de R.L. acquired
- In AUG 26, 52% of R.Charde s.r.o. (COKAFE) acquired
- In SEP 26, acquisition of Bohemia Healing Marienbad Waters a.s.

MACROECONOMICS

- The first half of 2026 was marked by heightened geopolitical uncertainty (Middle East), which drove up energy, packaging and logistics costs. The Group largely absorbed the impact through procurement savings and higher sales.
- Packaging material costs (PET, rPET and foil) peaked mid-year and have since stabilized or eased slightly. Aluminum and energy (electricity, gas) prices, however, are expected to keep rising into year-end, adding cost pressure. Sugar and isoglucose prices are also up, but volumes are largely pre-purchased for the year, limiting the impact through year-end.



BUSINESS SEGMENTS



**OUR BUSINESS IS HEALTHY
DIVERSIFIED**

OUR BUSINESS CONSISTS OF FOUR MAIN SEGMENTS

CzechoSlovakia

Adriatic

Fresh & Herbs

Beers & Ciders

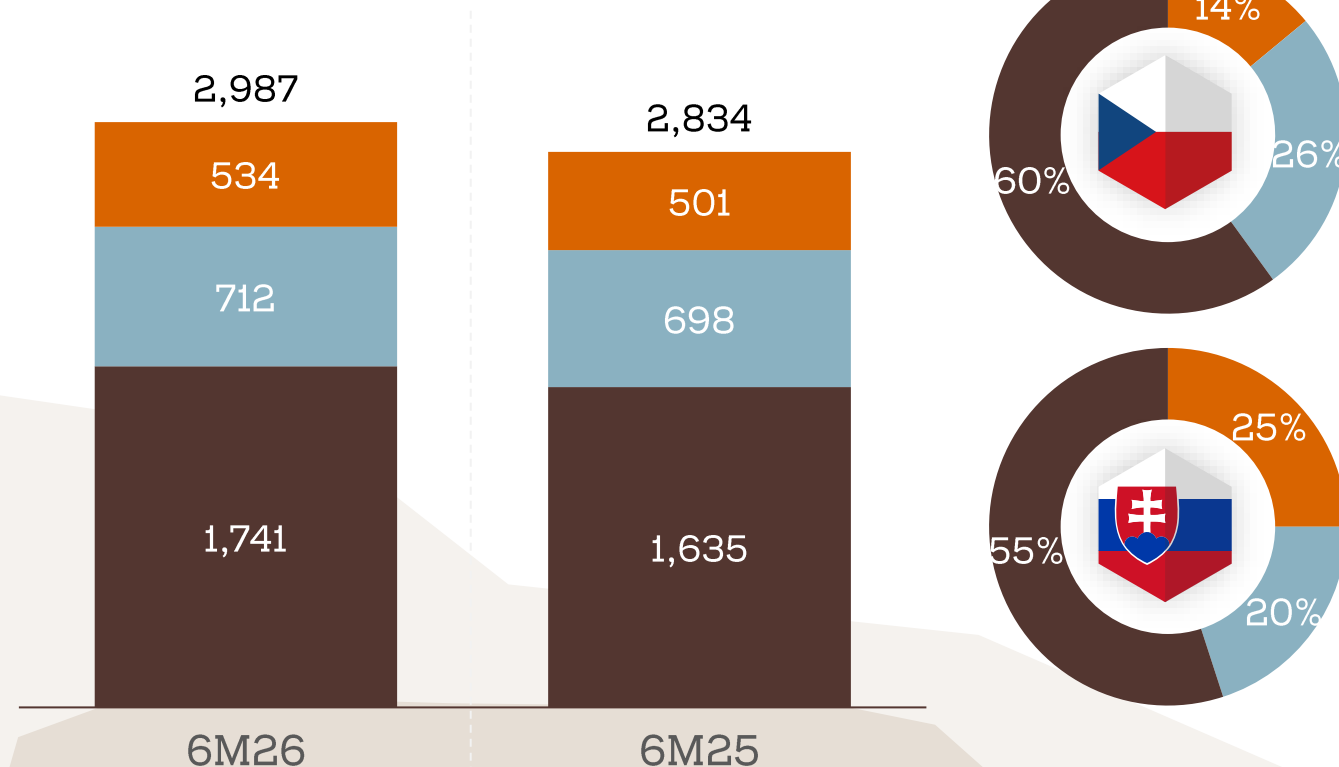


REVENUE YTD | CZECHOSLOVAKIA



Revenue by packaging formats* (CZK_m)

■ At home ■ On the go ■ On premise



Sales in litres ('000)

CZECHIA		6M26	6M25	Change
On premise	↘	12,710	13,078	(2.8%)
On the go	↗	32,071	30,895	3.8%
At home	↗	165,080	160,057	3.1%
Total	↗	209,861	204,030	2.9%

SLOVAKIA		6M26	6M25	Change
On premise	↗	12,449	11,774	5.7%
On the go	↗	12,145	11,872	2.3%
At home	↗	73,142	61,425	19.1%
Total	↗	97,736	85,071	14.9%**

* Includes revenue from Kofola a.s. (CZ) and Kofola a.s. (SK), excluding revenue from sales of services and material.

At home - Syrups and drinks in 1.5l+ packaging. On premise - Drinks in KEGs and glass bottles. On the go - Drinks in cans and 1l- packaging.

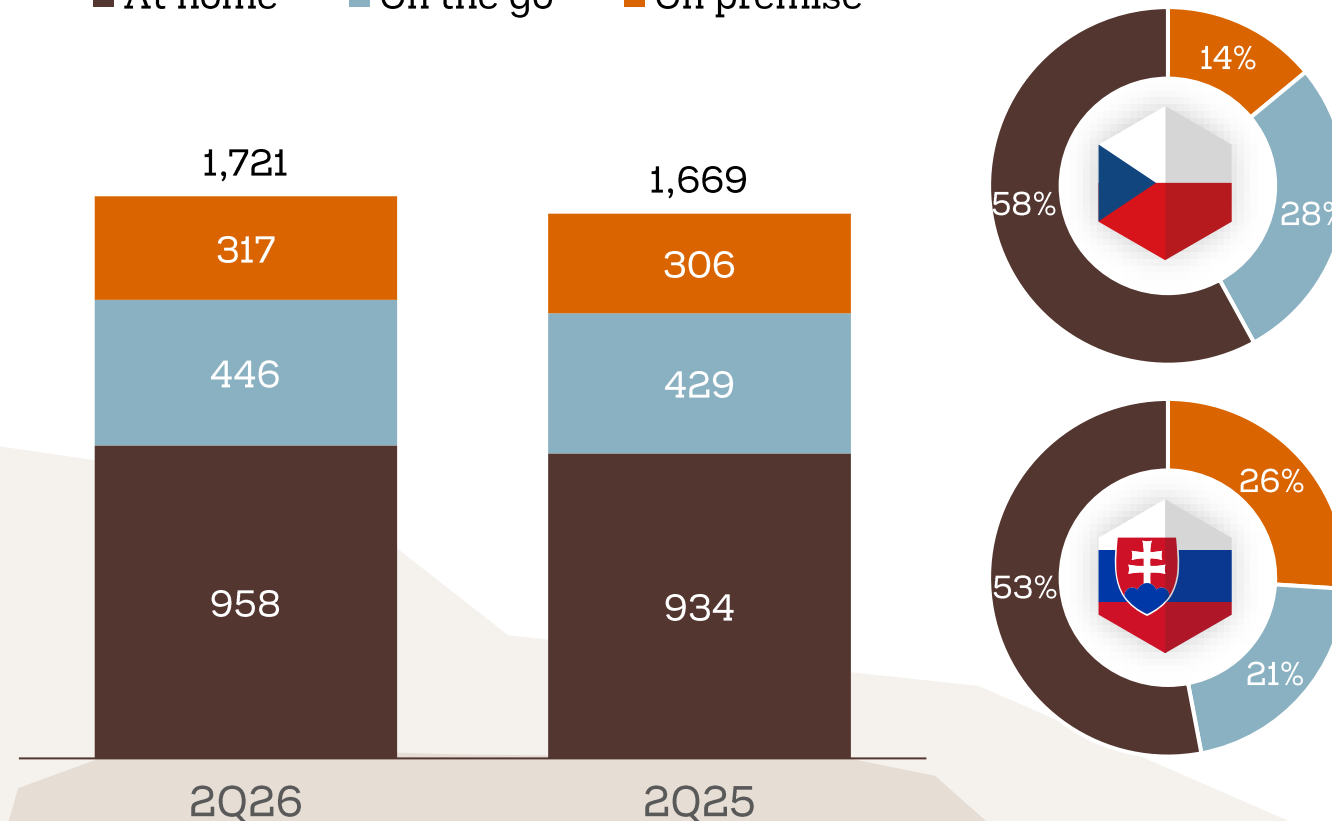
** The 14.9% growth in Slovakia was driven not only by organic performance but also by a combination of pre-stocking ahead of the new sugar tax effective from 1 January 2025 and a recovery in consumer sentiment.

REVENUE QTD | CZECHOSLOVAKIA



Revenue by packaging formats* (CZKm)

■ At home ■ On the go ■ On premise



At home – Syrups * Excludes revenue from sales of services and material.
and drinks in 1.5l+ packaging. On premise – Drinks in KEGs and glass bottles. On the go – Drinks in cans and 1l- packaging.

Sales in litres ('000)

CZECHIA	2Q26	2Q25	Change
On premise	↘ 7,371	8,066	(8.6%)
On the go	↗ 20,025	18,925	5.8%
At home	↗ 90,864	88,754	2.4%
Total	↗ 118,260	115,745	2.2%

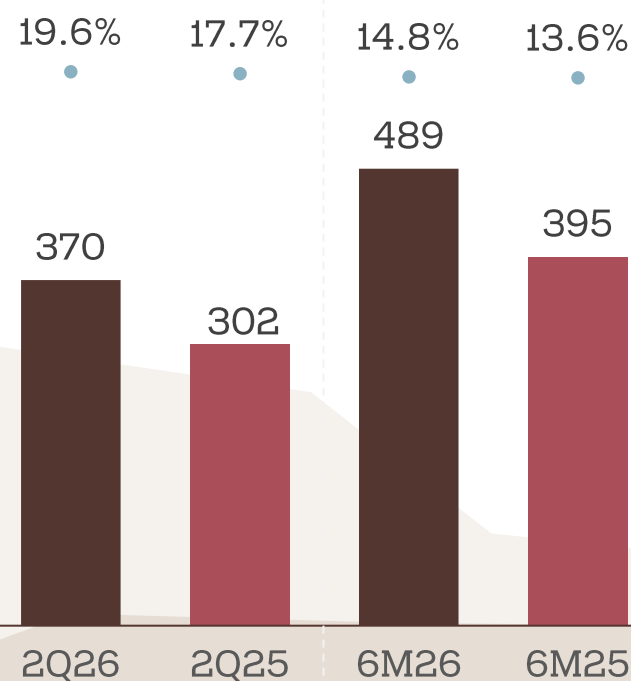
SLOVAKIA	2Q26	2Q25	Change
On premise	↗ 7,754	7,590	2.2%
On the go	↘ 7,242	7,487	(3.3%)
At home	↗ 39,899	38,125	4.7%
Total	↗ 54,895	53,202	3.2%

REVENUE AND EBITDA | CZECHOSLOVAKIA

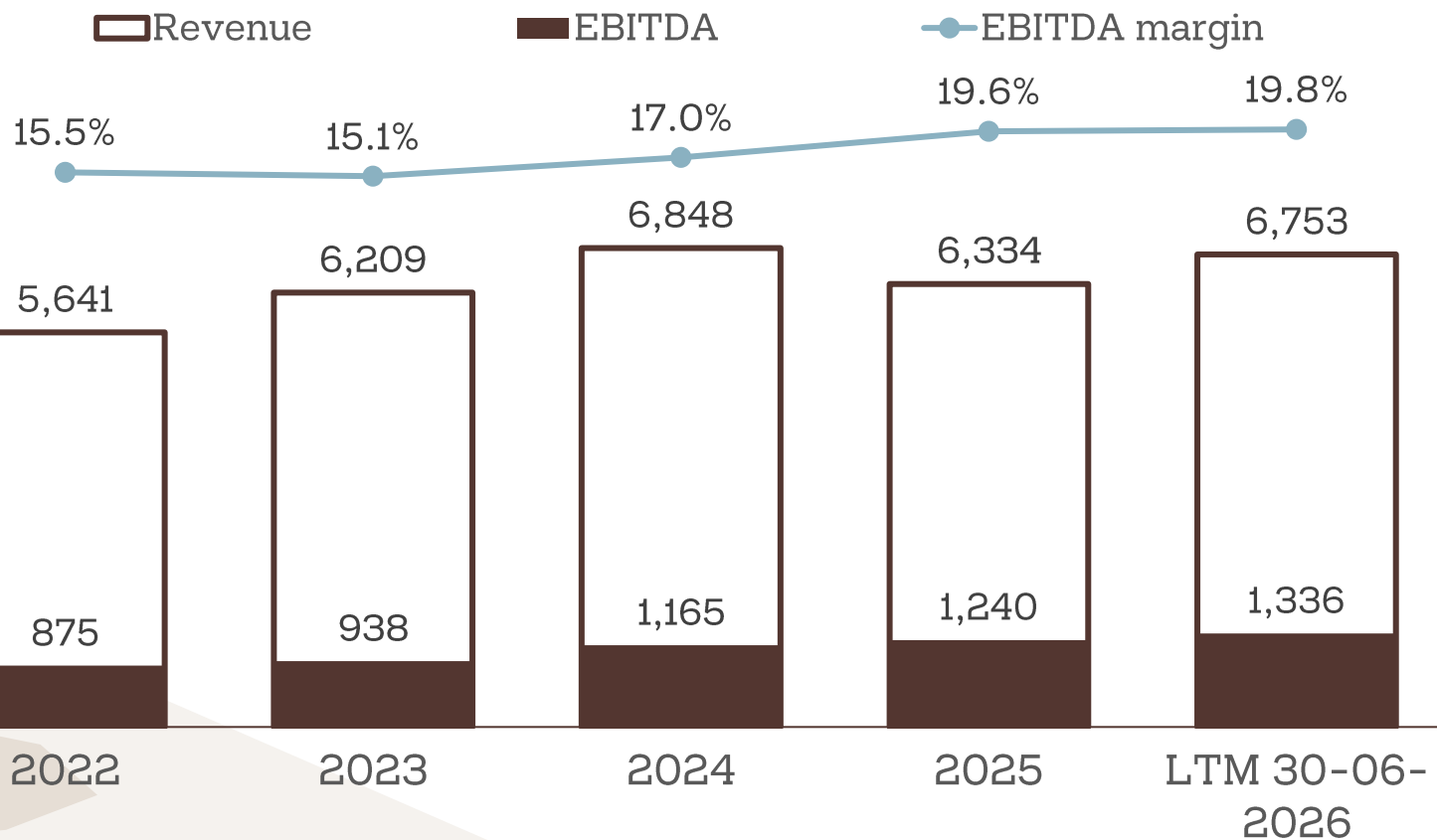


Adjusted EBITDA (CZKm)

■ EBITDA ● EBITDA margin



Long-term view | Adjusted EBITDA (CZKm)

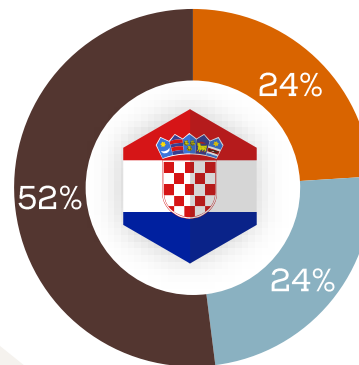
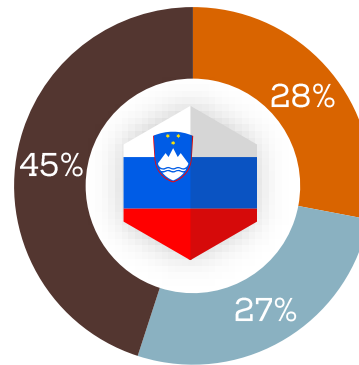
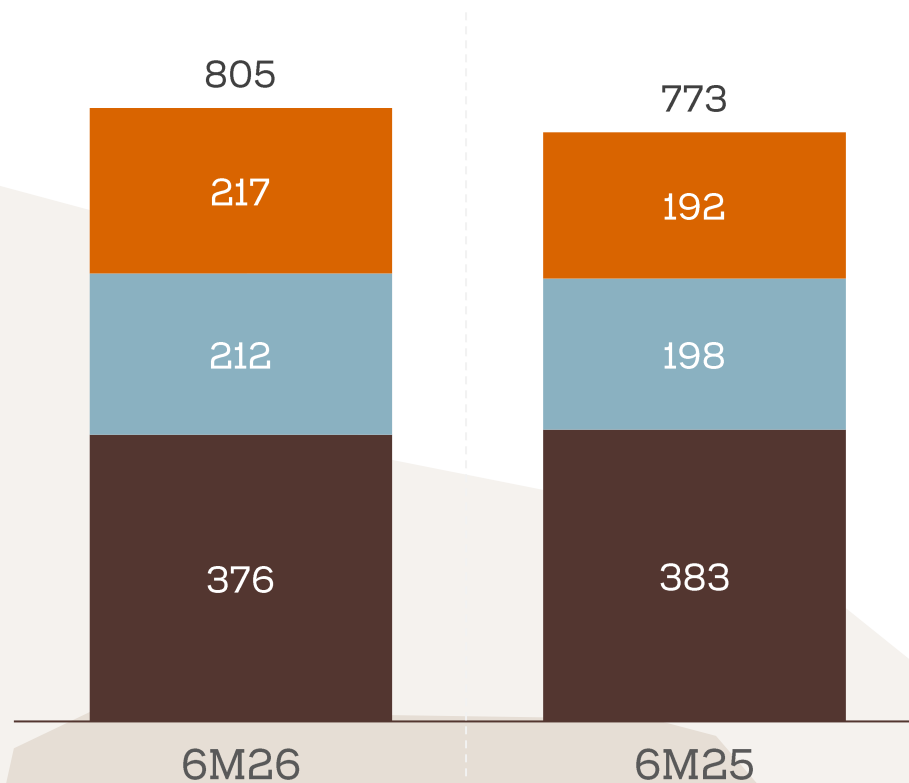


REVENUE YTD | ADRIATIC



Revenue by packaging formats* (CZKm)

■ At home ■ On the go ■ On premise



Sales in litres ('000)

SLOVENIA		6M26	6M25	Change
On premise	↗	10,142	9,340	8.6%
On the go	↗	9,492	8,634	9.9%
At home	↗	33,215	33,179	0.1%
Total	↗	52,849	51,153	3.3%

CROATIA		6M26	6M25	Change
On premise	↗	4,004	3,879	3.2%
On the go	↗	3,340	3,258	2.5%
At home	↗	17,983	17,160	4.8%
Total	↗	25,327	24,297	4.2%

* Excludes revenue from sales of services and material.

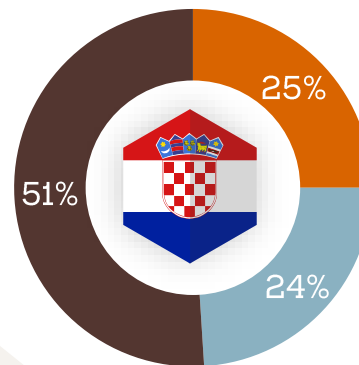
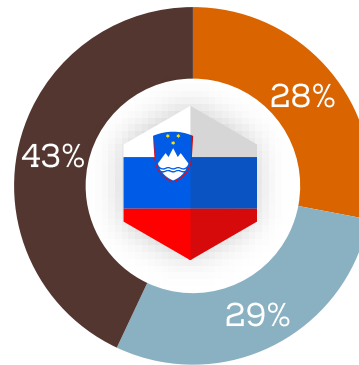
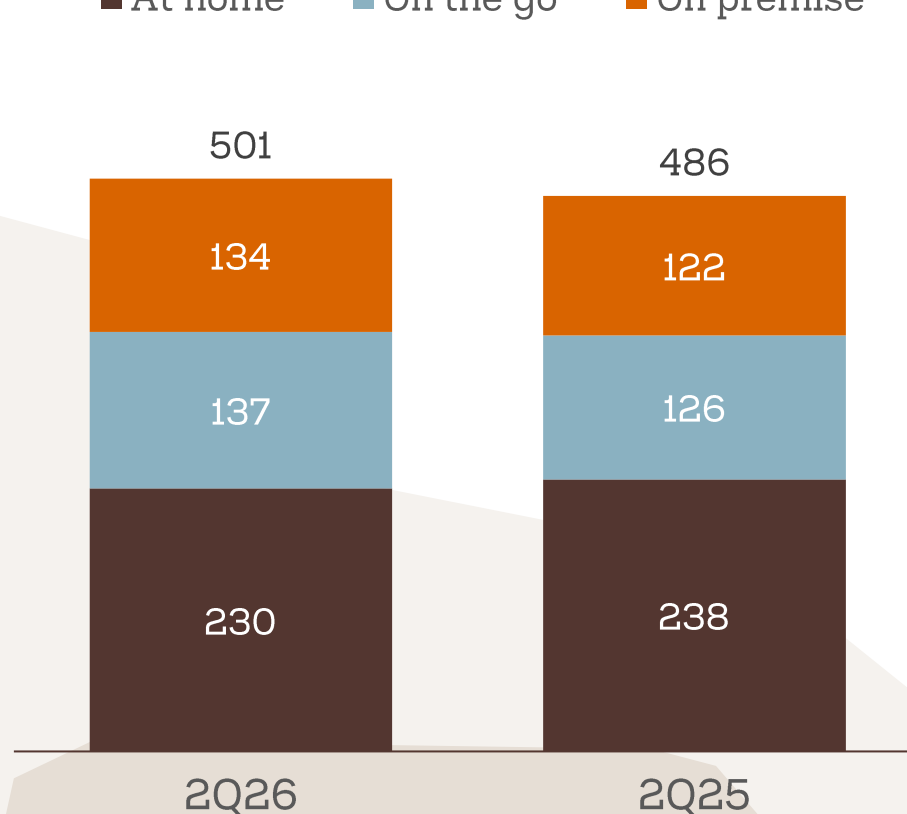
At home – Syrups and drinks in 1.5l+ packaging. On premise – Drinks in KEGs and glass bottles. On the go – Drinks in cans and 1l- packaging.

REVENUE QTD | ADRIATIC



Revenue by packaging formats* (CZKm)

■ At home ■ On the go ■ On premise



Sales in litres ('000)

SLOVENIA		2Q26	2Q25	Change
On premise	↗	5,883	5,564	5.7%
On the go	↗	5,950	5,445	9.3%
At home	↘	19,273	19,800	(2.7%)
Total	↗	31,106	30,809	1.0%

CROATIA		2Q26	2Q25	Change
On premise	↗	2,803	2,782	0.8%
On the go	↗	2,125	2,081	2.1%
At home	↘	11,492	11,788	(2.5%)
Total	↘	16,420	16,651	(1.4%)

* Excludes revenue from sales of services and material.

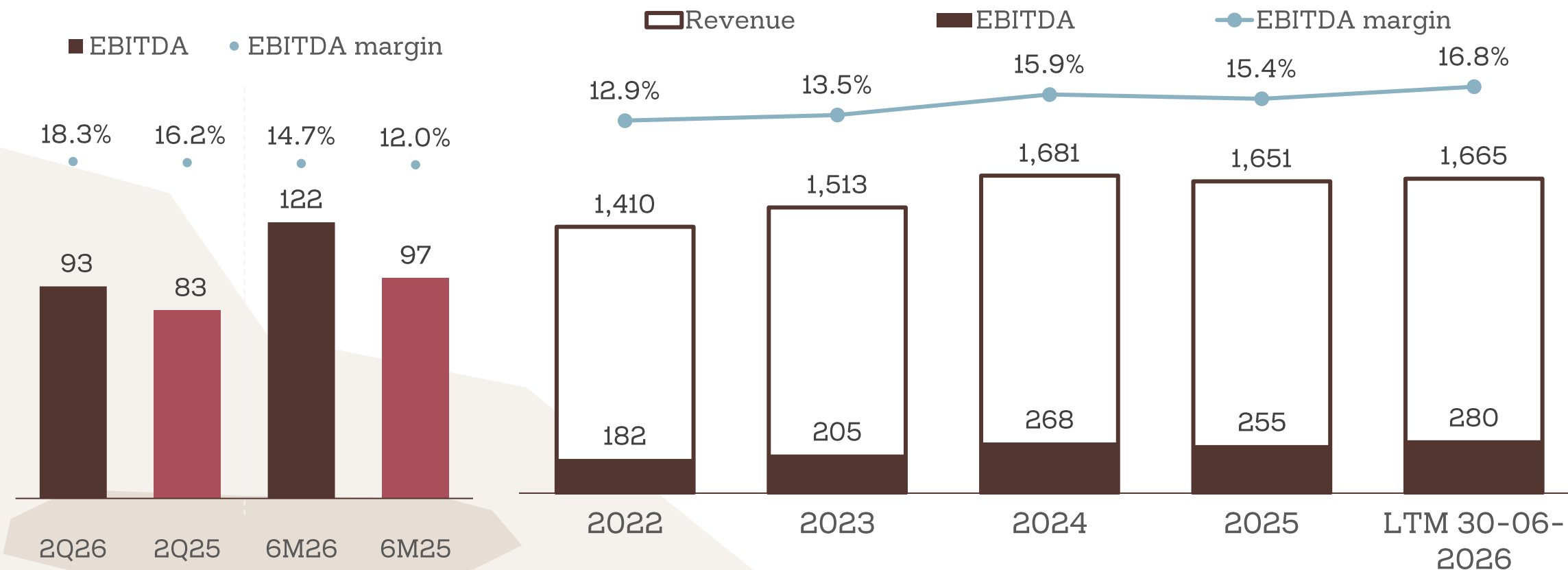
At home – Syrups and drinks in 1.5l+ packaging. On premise – Drinks in KEGs and glass bottles. On the go – Drinks in cans and 1l- packaging.

REVENUE AND EBITDA | ADRIATIC



Adjusted EBITDA (CZKm)

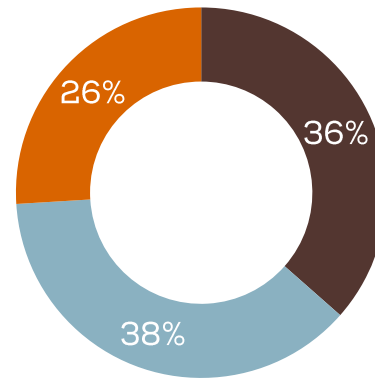
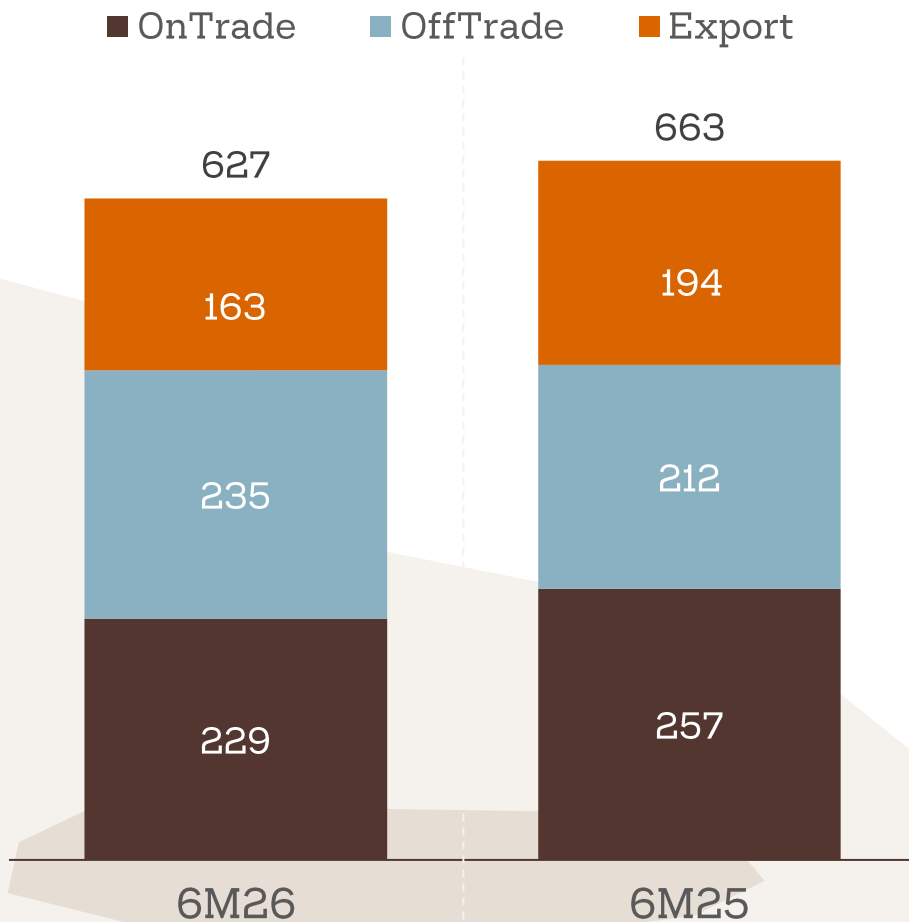
Long-term view | Adjusted EBITDA (CZKm)



PERFORMANCE YTD* | BEERS & CIDERS



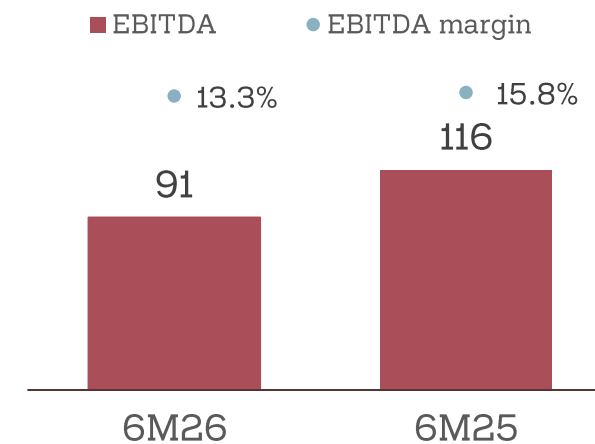
Revenue by packaging formats (CZKm)**



Sales in litres ('000)

Breweries		6M26	6M25	Change
OnTrade	↘	11,010	11,918	(7.6%)
OffTrade	↗	15,662	14,441	8.5%
Export	↘	10,508	12,442	(15.5%)
Total	↘	37,180	38,801	(4.2%)

Adjusted EBITDA (CZKm)



* Beers & Ciders segment further includes company F.H. Prager s.r.o. and PRAGER'S s.r.o. (not disclosed separately in the presentation).

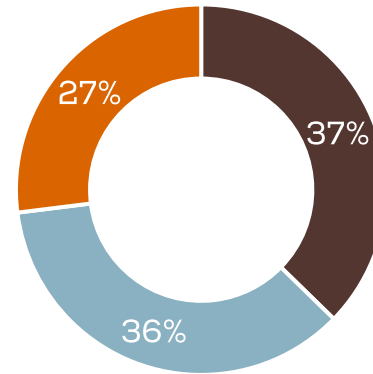
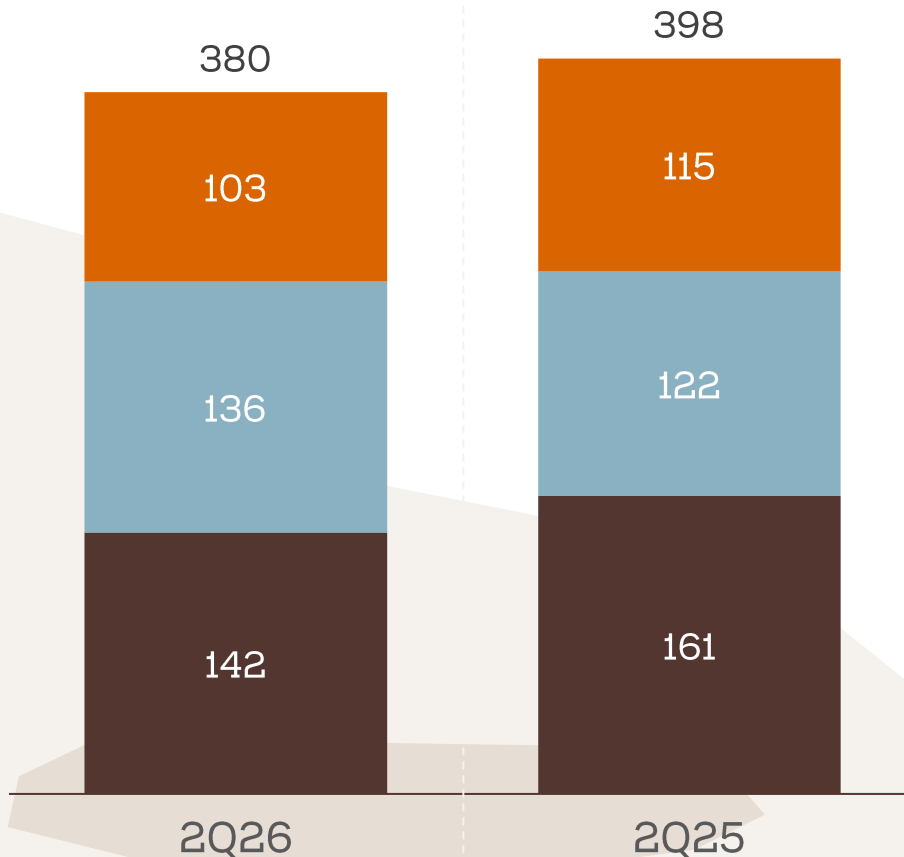
** Changes in the comparatives are driven by an update to our internal reporting methodology for the Beers & Ciders segment.

PERFORMANCE QTD* | BEERS & CIDERS



Revenue by packaging formats (CZK_m)

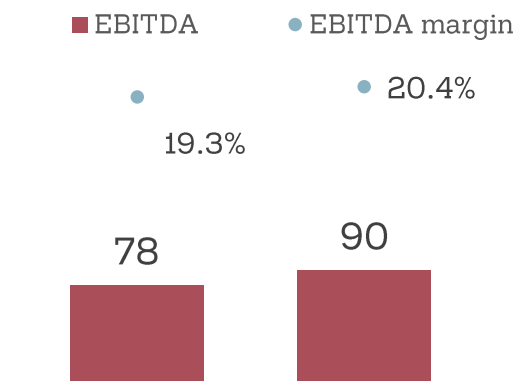
■ OnTrade ■ OffTrade ■ Export



Sales in litres ('000)**

Breweries		2Q26	2Q25	Change
OnTrade	↘	6,820	7,408	(7.9%)
OffTrade	↗	8,951	8,120	10.2%
Export	↘	6,476	7,299	(11.3%)
Total	↘	22,247	22,826	(2.5%)

Adjusted EBITDA (CZK_m)



* Beers & Ciders segment further includes company F.H. Prager s.r.o. and PRAGER'S s.r.o. (not disclosed separately in the presentation).

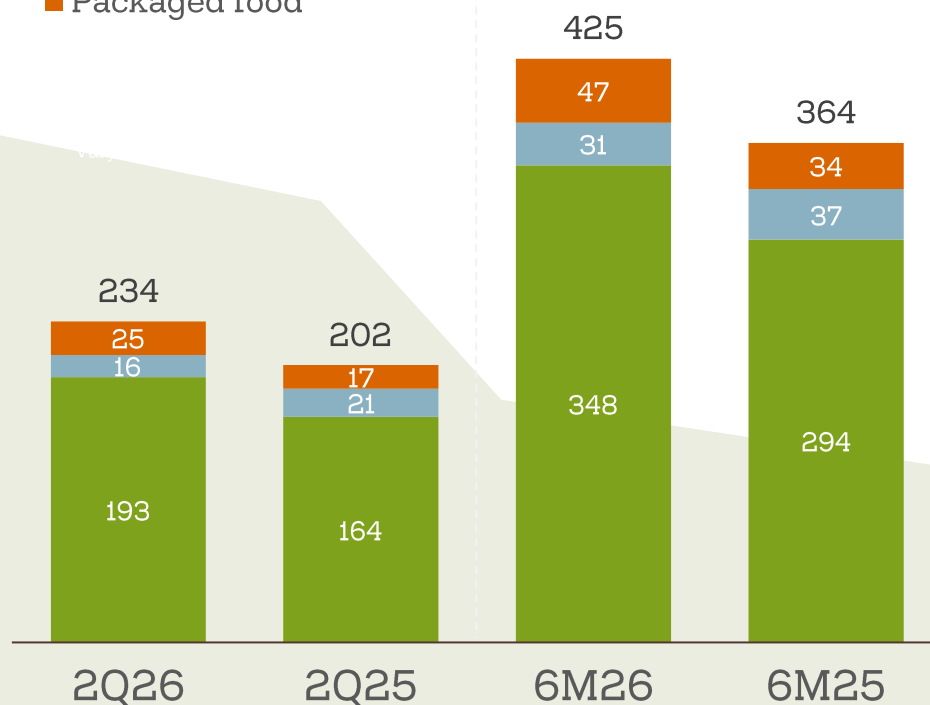
** OnTrade – HoReCa, OffTrade – Retail.

FRESH & HERBS* | UGO



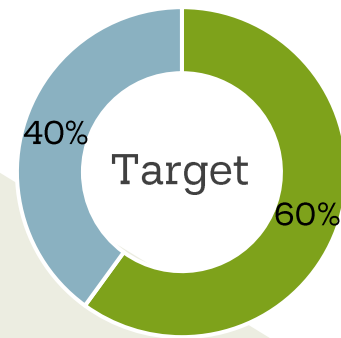
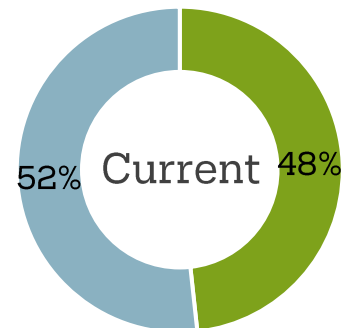
Revenue (CZK m)

- Fresh bars & Salad bars
- Bottles
- Packaged food



Stores split

- Franchise
- Own



* Fresh & Herbs segment further includes companies PRAGEROVA SKLIZEN s.r.o. and TAYLOR PAPA LALO COFFEE S.A. (not disclosed separately in the presentation due to immateriality).

FRESH & HERBS* | LEROS AND PREMIUM ROSA

CS

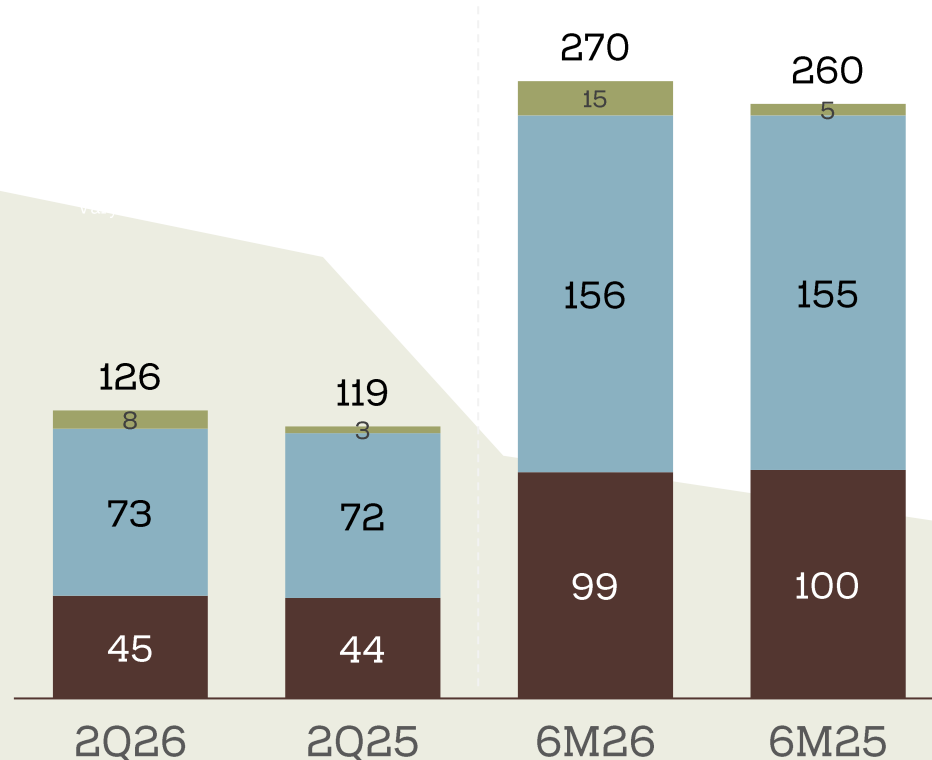
Adriatic

F&H

B&C

Revenue (CZKm)**

■ Premium Rosa ■ Leros ■ Pragerovy sady



PREMIUM ROSA

Producer of premium natural products such as syrups, juices and jams.



Certified producer of medical-grade herbal teas with history dating back to 1954. Owner of the Trepallini and Café Reserva brands. Distributor of Dilmah teas.



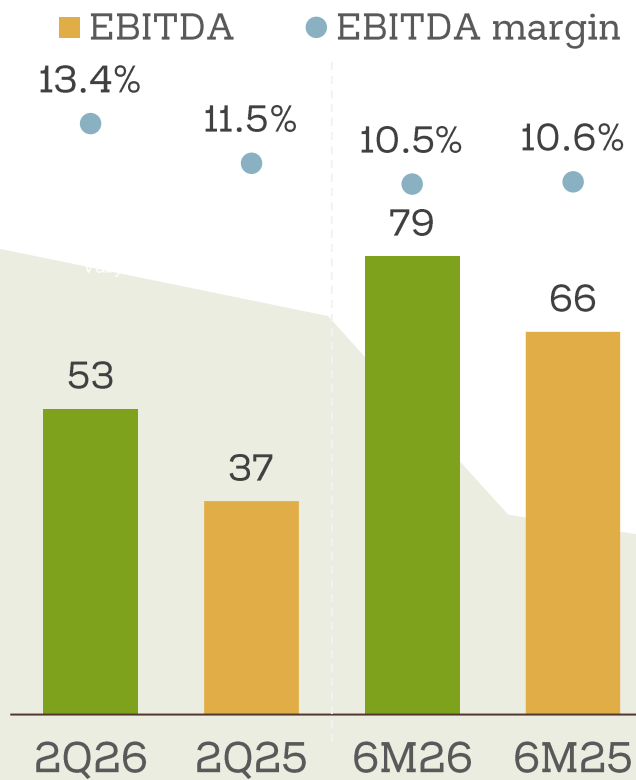
* Fresh & Herbs segment further includes companies PRAGEROVA SKLIZEŇ s.r.o. and TAYLOR PAPA LALO COFFEE S.A. (not disclosed separately in the presentation due to immateriality).

** The current year figures also incorporate PRAGEROVY SADY LIBINA s.r.o.

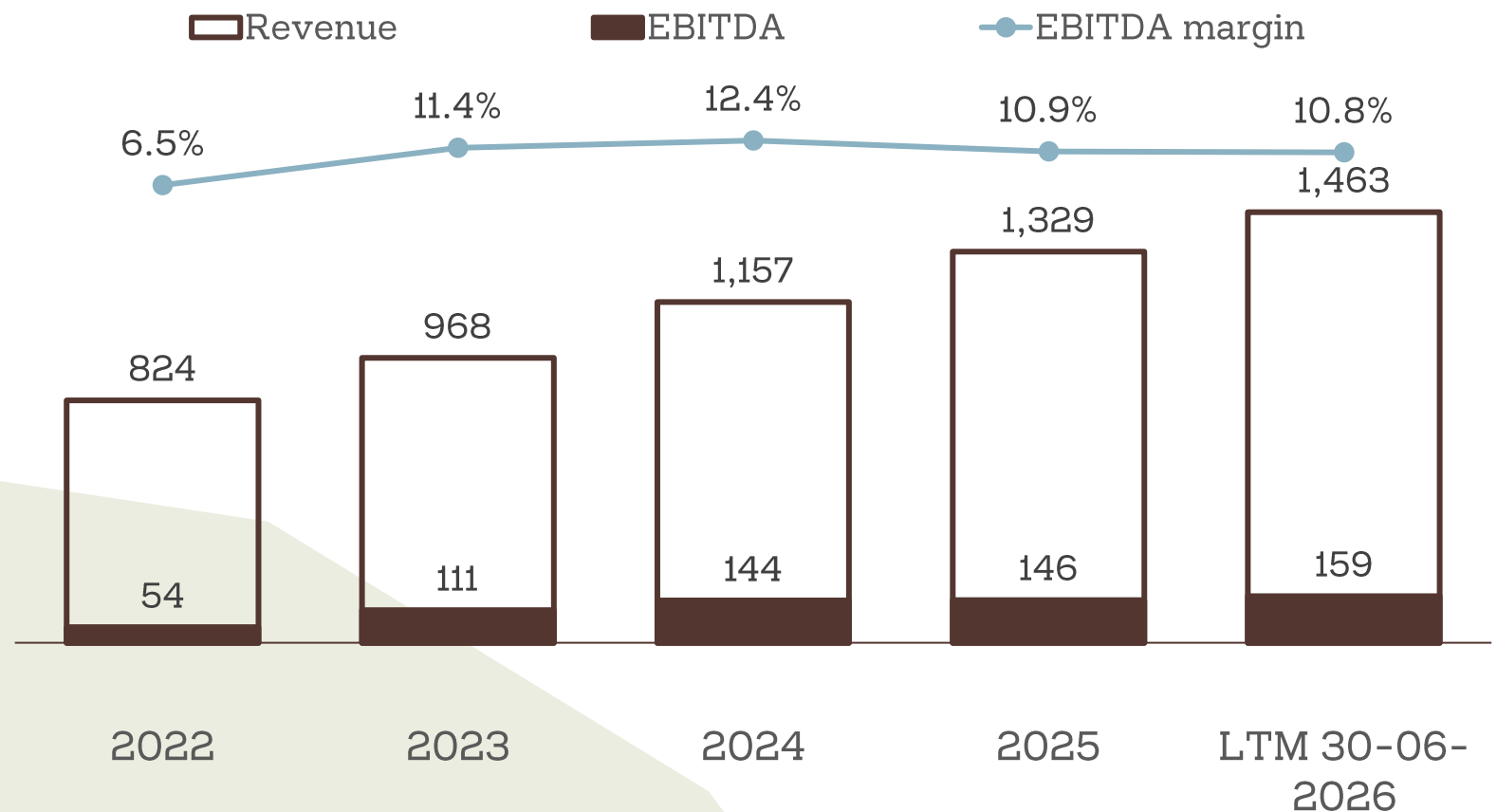
REVENUE AND EBITDA | FRESH & HERBS

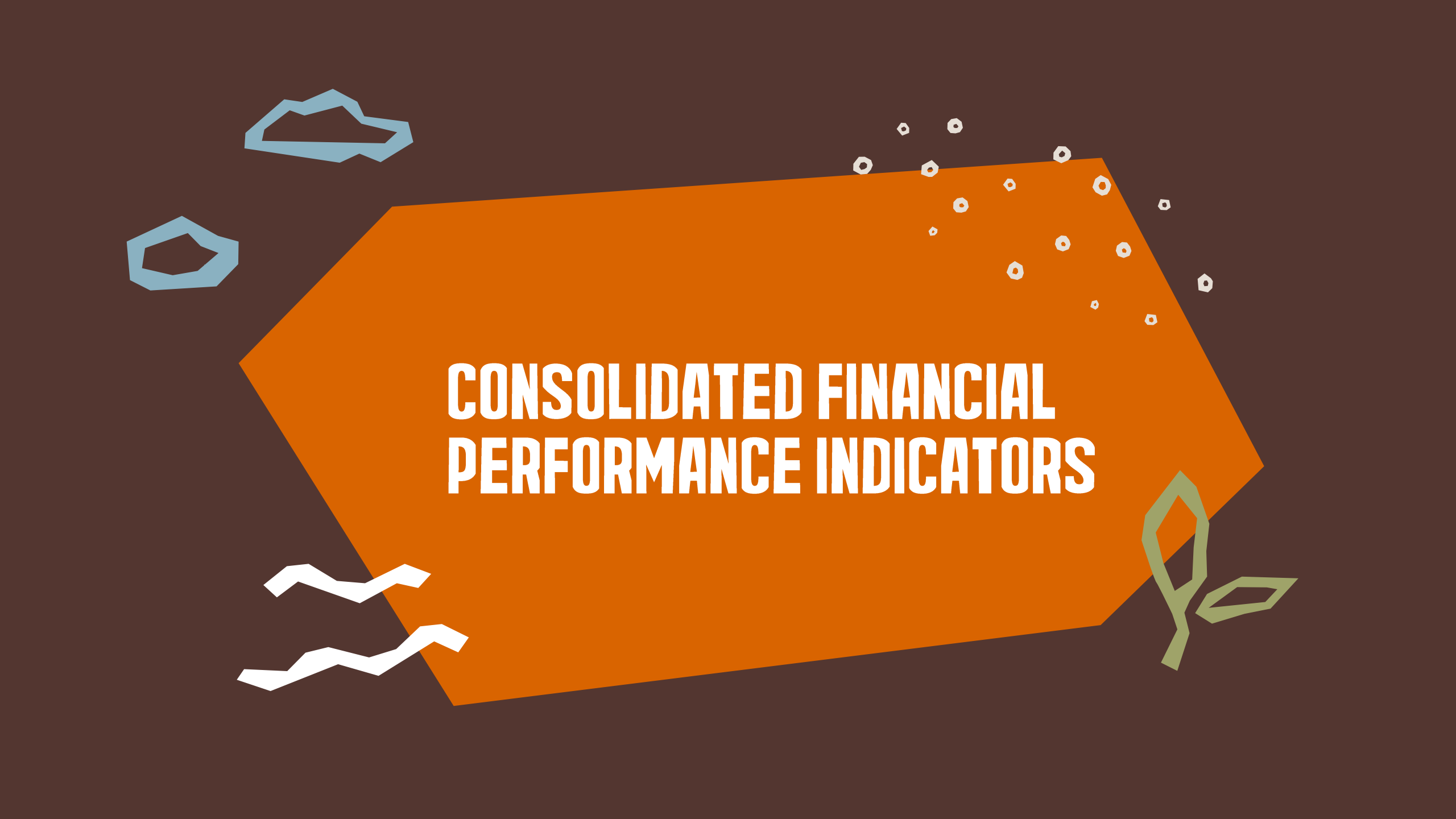


Adjusted EBITDA (CZK m)



Long-term view | Adjusted EBITDA (CZK m)

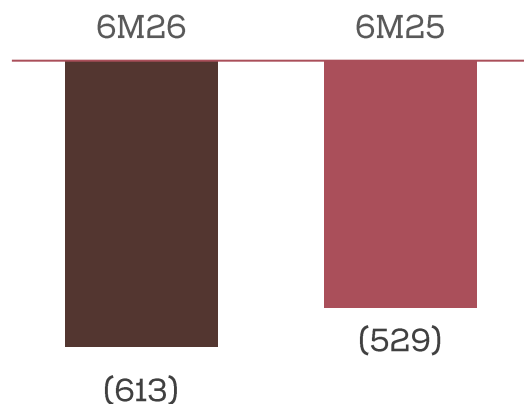


The image features a central orange hexagon on a dark brown background. The hexagon contains the text 'CONSOLIDATED FINANCIAL PERFORMANCE INDICATORS' in white, bold, uppercase letters. Surrounding the hexagon are several abstract geometric shapes: two light blue irregular polygons in the top left, a white jagged line in the bottom left, and a green irregular polygon in the bottom right. A cluster of small white circles is located in the top right corner of the hexagon.

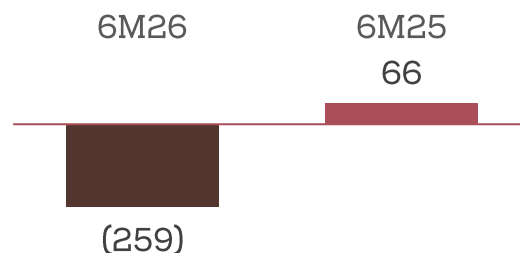
CONSOLIDATED FINANCIAL PERFORMANCE INDICATORS

SELECTED FINANCIAL PERFORMANCE INDICATORS

CAPEX (CZKm)



Working Capital (WC)* (CZKm)



- INV: +44 CZKm.
- REC: +215 CZKm.
- PAY: (578) CZKm.

Free CF (CZKm)

	6M26	6M25
Adjusted EBITDA	781.6	673.8
Change of WC	171.2	(185.4)
CAPEX	(613.1)	(528.6)
Taxes paid	(106.3)	(181.0)
Free CF	233.4	(221.2)
Cash bal.	808.4	777.9

- Improved EBITDA.
- Higher CAPEX.

ROCE**

	6M26	6M25
Adjusted EBIT	343.3	314.0
Total assets	13,323.4	11,179.6
Cash & CE	808.4	777.9
Current liabilities	4,788.0	3,736.3
ROCE	4.4%	4.7%

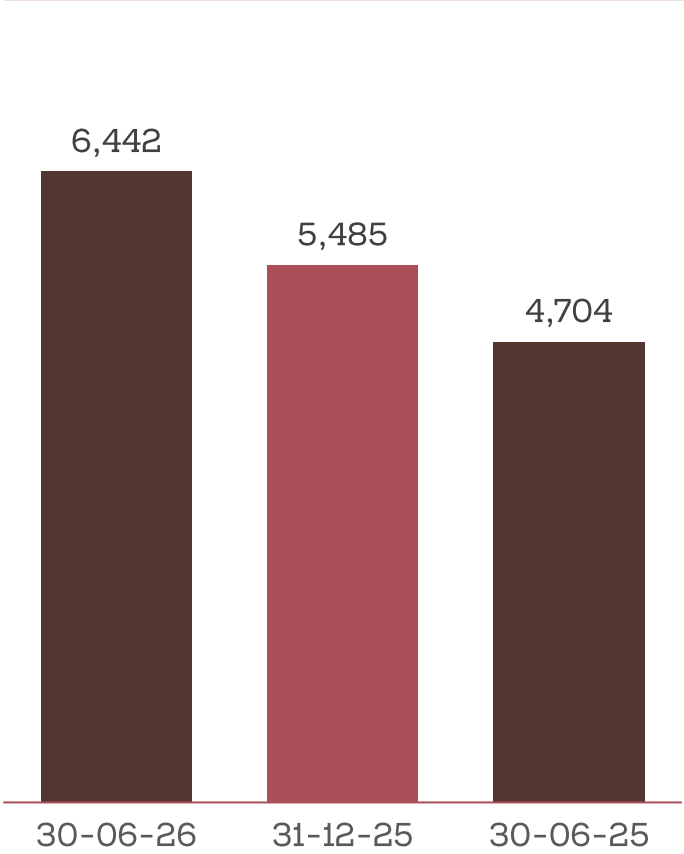
- ROCE decreased slightly year-on-year to 4.4%, as the growth in capital employed – driven by increased CAPEX and recent acquisitions – slightly outpaced the improvement in adjusted EBIT.

* Inventories + Trade and other receivables – Trade and other payables. Adjusted for items not representing working capital (e.g. derivatives).

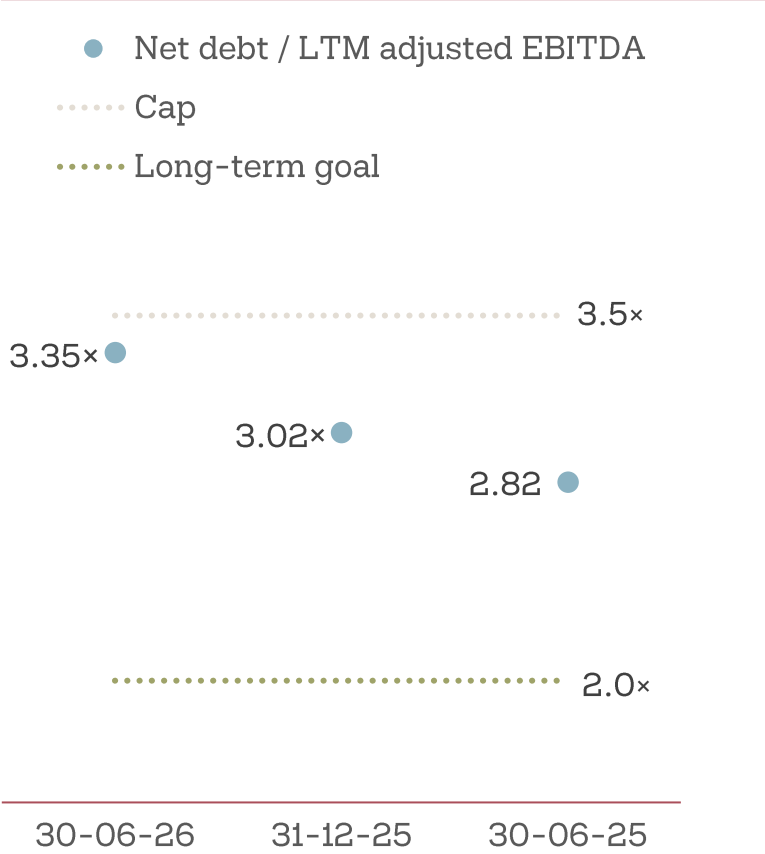
** EBIT / (Total assets – Current liabilities – Cash and cash equivalents).

SELECTED FINANCIAL PERFORMANCE INDICATORS

Net debt (CZK_m)



Net debt / LTM adjusted EBITDA



Gross and net debt calculation (CZK_m)

	30-06-26	31-12-25
L/T bank loans	5,402.3	4,064.6
L/T lease liabilities	491.4	386.7
S/T bank loans	1,160.7	1,512.9
S/T lease liabilities	195.9	155.9
Gross debt	7,250.3	6,120.1
Cash	(808.4)	(634.7)
Net debt	6,441.9	5,485.4

Change of Net debt / adjusted LTM EBITDA

The higher Net debt / adjusted LTM EBITDA ratio is driven by increased borrowings related to recent acquisitions, while the cash balance increased compared to end of 2025.



M&A STRATEGY | WHERE WE INVEST?

Authentic healthy raw materials

Extension of our portfolio

Mineral water



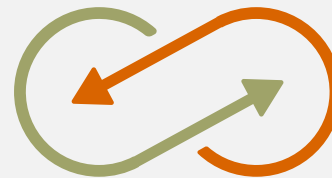
Strong love brands

Synergies with current business

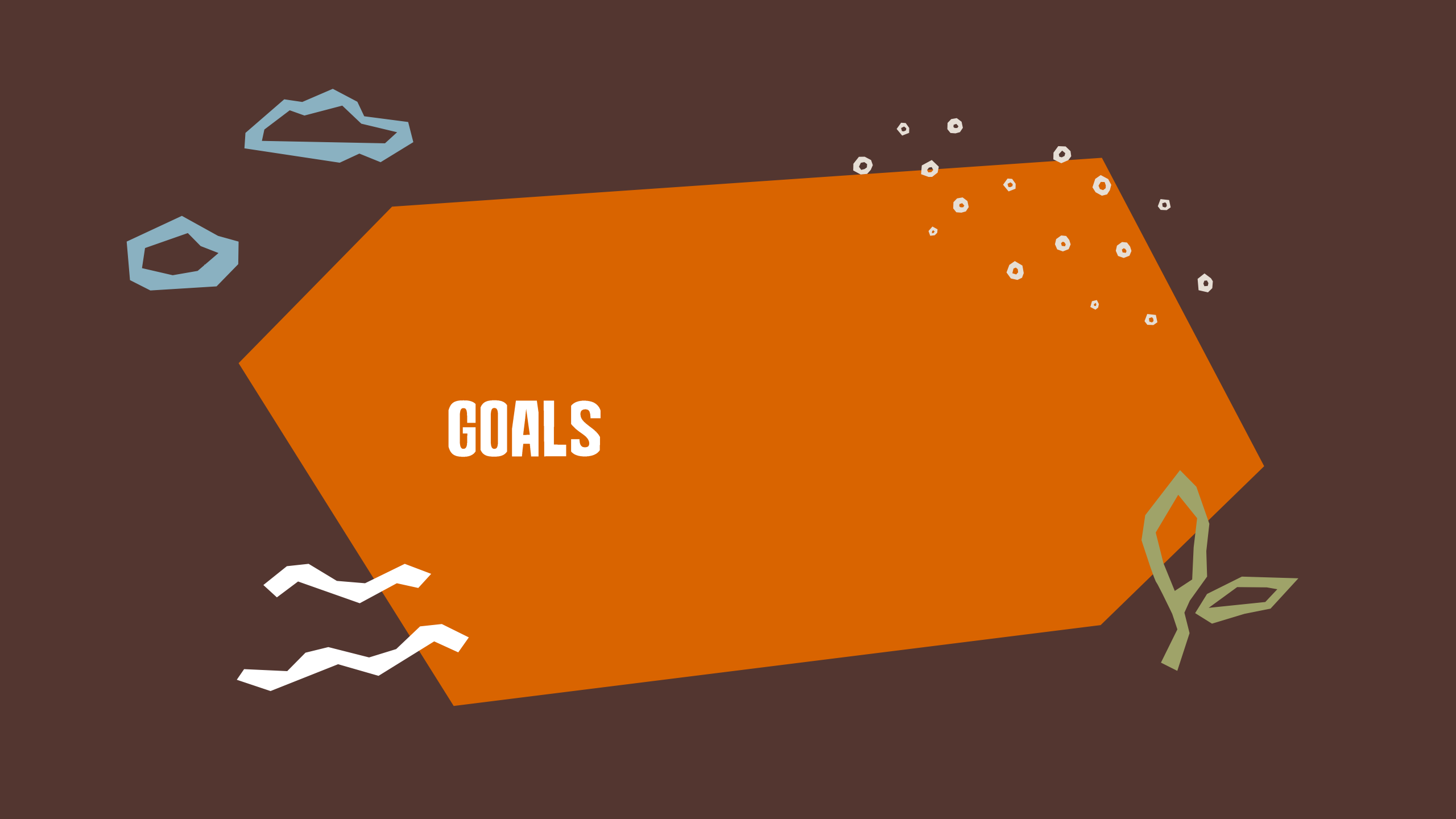
Geographic expansion



No. 1 or 2



Countries up to
15 - 20 million
inhabitants in
Europe and Latin
America

An abstract graphic on a dark brown background. A large, irregular orange shape is the central focus. Inside this shape, the word "GOALS" is written in a bold, white, sans-serif font. Surrounding the orange shape are several decorative elements: two light blue, irregular, ring-like shapes in the upper left; two white, jagged, wavy lines in the lower left; and a green, stylized, leaf-like shape in the lower right. In the upper right corner, a cluster of small, white, hexagonal shapes with dark centers is arranged in a loose, upward-pointing pattern.

GOALS

GOALS

2026

EBITDA	CZK 1.8 – 1.9 bn
Revenue development	10%*
Max CAPEX (% of EBITDA)	45 – 50%
Dividend per share paid out in 2026	CZK 21
Net debt / EBITDA	3.5**

* 10% revenue growth including new acquisitions. Goal for organic revenue growth for FY 2026 is 4%.

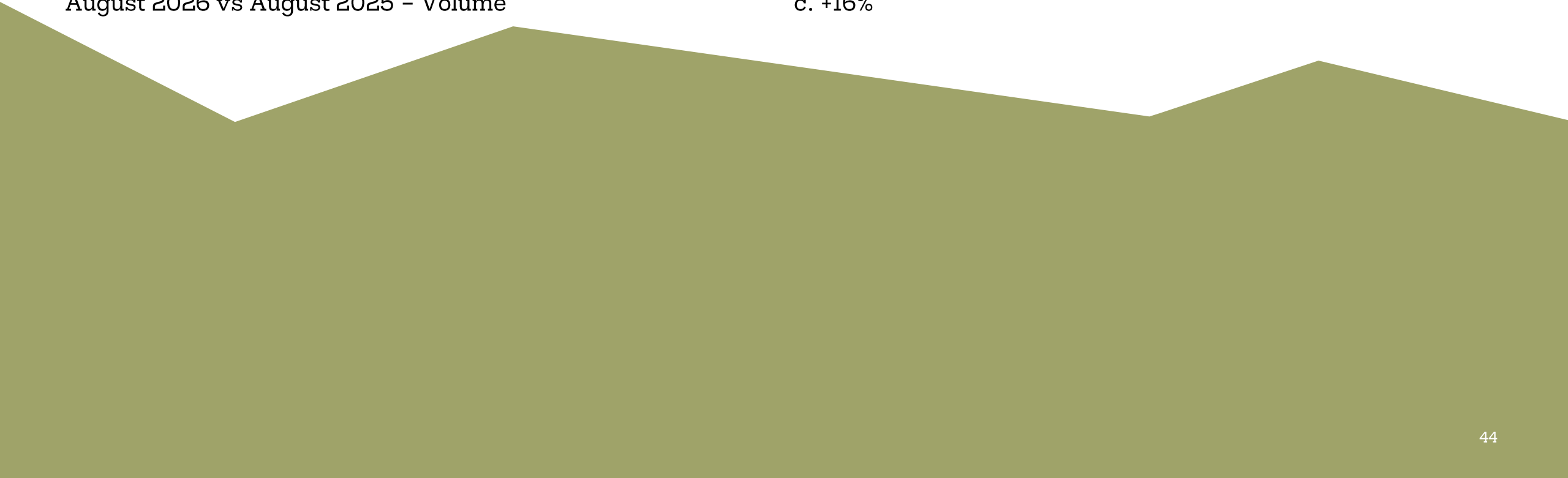
** Higher ratio goal is driven by increased borrowings related to the acquisition activities.



REVENUE DEVELOPMENT



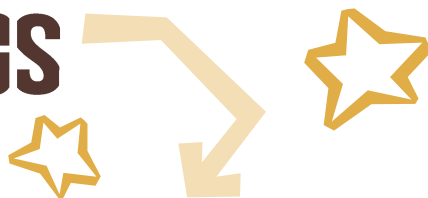
Period	Change
July 2026 vs July 2025 - Value	c. +8%
July 2026 vs July 2025 - Volume	c. +8%
August 2026 vs August 2025 - Value	c. +13%
August 2026 vs August 2025 - Volume	c. +16%



The image features a central orange hexagon on a dark brown background. The hexagon contains the text "MORE ABOUT KOFOLA" in white, bold, sans-serif capital letters. Surrounding the hexagon are several abstract geometric shapes: two light blue irregular polygons in the top left, two white jagged lines in the bottom left, and a green irregular shape in the bottom right. A cluster of small white hexagons is located in the top right corner of the orange hexagon.

MORE ABOUT KOFOLA

OUR WORK IS ALSO APPRECIATED BY OUR SURROUNDINGS



CZECH TOP 100 – 100 Most Admired Companies 2026

Kofola ČeskoSlovensko ranked 3rd in the main ALL STARS ranking.



PIVEX Golden Cup competition

Breweries from the Pivovary Zubr group won a total of 8 medal positions. Zubr Grand 11 became the overall champion and also won the pale lager category. Zubr Grál 10 won the pale draught beer category. Holba Horská 10, Holba Šerák 11 and Holba Ryzí Nealko also took medal positions. In the ZLATÝ SOUDEK PIVEX 2026 competition, Zubr Gradus 12 won the pale lager category; Holba Keprník 12 and Litovel Úrodná 10 took second places in their categories.



Randstad Award 2026

Kofola ČeskoSlovensko defended 1st place in the FMCG sector and ranked 5th overall among the most attractive employers in the Czech Republic.



Best of Local 2026

Radenska received an award in the Shopping Experiences category, Best Brands to Feel Slovenia subcategory. The recognition was based on the selection of an editorial committee and more than 150,000 public votes.

WE MAINTAIN A FAMILY SPIRIT EVEN THOUGH WE HAVE ACTIVITIES IN 8 COUNTRIES ON 2 CONTINENTS



Czechia  1993

Slovakia  1998

Poland  2008

Slovenia  2015

Croatia  2016

Colombia  2023

Panama  2025

Ecuador  2026

WE ARE NOT AFRAID TO ENTER NEW SEGMENTS AND LEARN NEW THINGS

1990 → 2000 → 2010 → 2020

1993 Soft drinks



2003 HoReCa



2012 Fresh bars

2014 Salad bars

2018 Tea and herbs

2019 Coffee

2020 Ciders

2022 Herbal cosmetics

2023 Marketplace Supplo

2024 Vending machines

2024 Beer

2026 Cosmetics

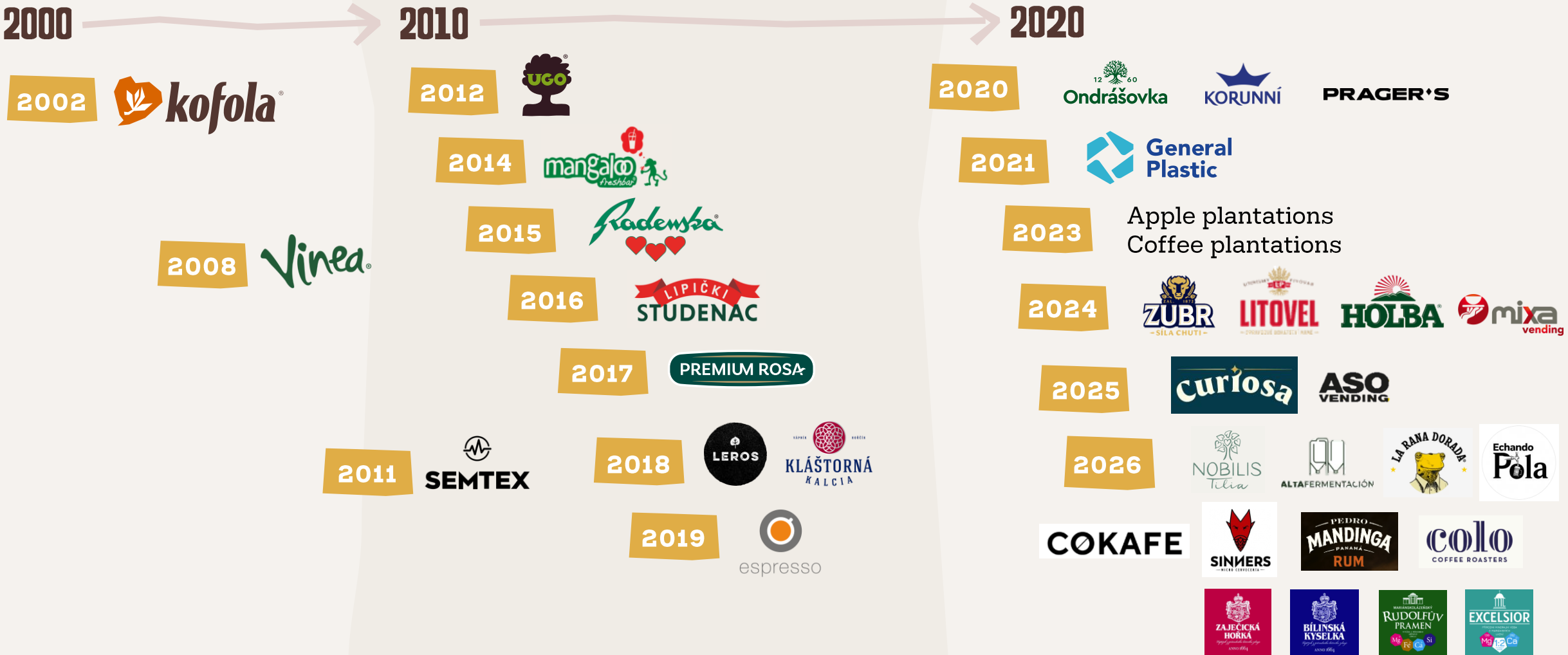


OUR BEVERAGE PORTFOLIO COVERS ALL CATEGORIES

Category	Most important own brands	Distributed and license brands
Carbonated Beverages	      	  
Waters	           	 
Non-carbonated Beverages	   	
Syrups		
Fresh & Salad Bars Coffee shops	  	
Beers & Ciders	      	
Other	       	

WE SEEK AND UTILIZE OPPORTUNITIES AROUND US

Overview of key acquisitions



WHAT WE HAVE ACHIEVED IN THE LAST THREE YEARS

2023



In addition to herbs, we are also learning how to grow apples and coffee.



We launched kombucha—a healthy beverage full of probiotic cultures.



2024

Through acquisitions, we have entered two new segments: brewing and vending machines.



2025

We introduced our own new brand of fruit juices and nectars, Curiosa.



We have launched the construction of the new Kofola headquarters in Ostrava, located in area “Dolní oblast Vítkovice”.



STABLE OWNERSHIP STRUCTURE ALLOWS US TO FOCUS ON THE DEVELOPMENT OF THE GROUP

27.14%

**Free float
(others)**

Currently 6.1 million shares at Prague Stock Exchange.

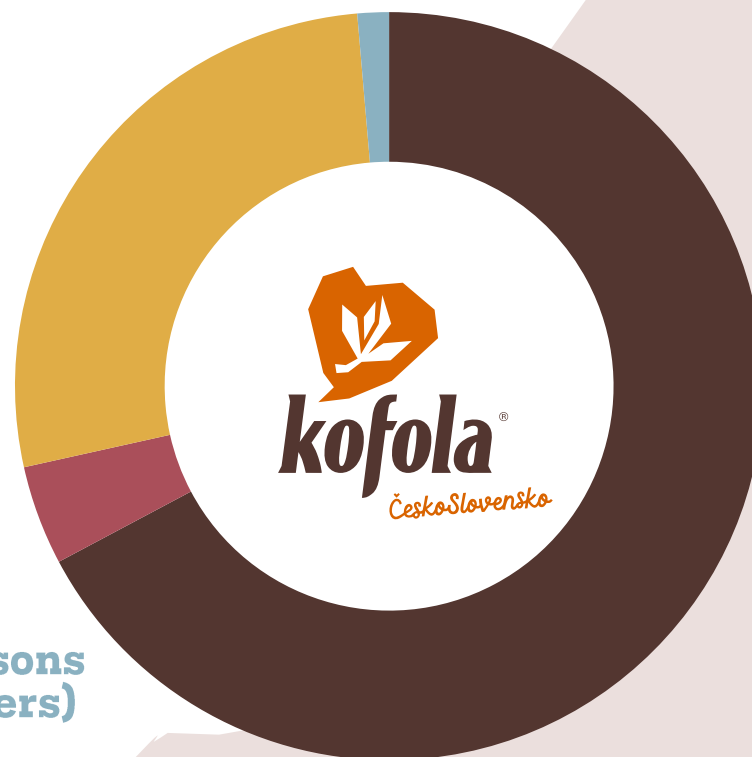
4.30%

**Radenska
d.o.o.**

1.34%

**Free float
(key management persons
- excl. Lykos alfa owners)**

Currently 0.3 million shares at Prague Stock Exchange.



67.22%

Lykos alfa a.s.

Majority shares in hands of:



Jannis Samaras



Niky and René Sommer



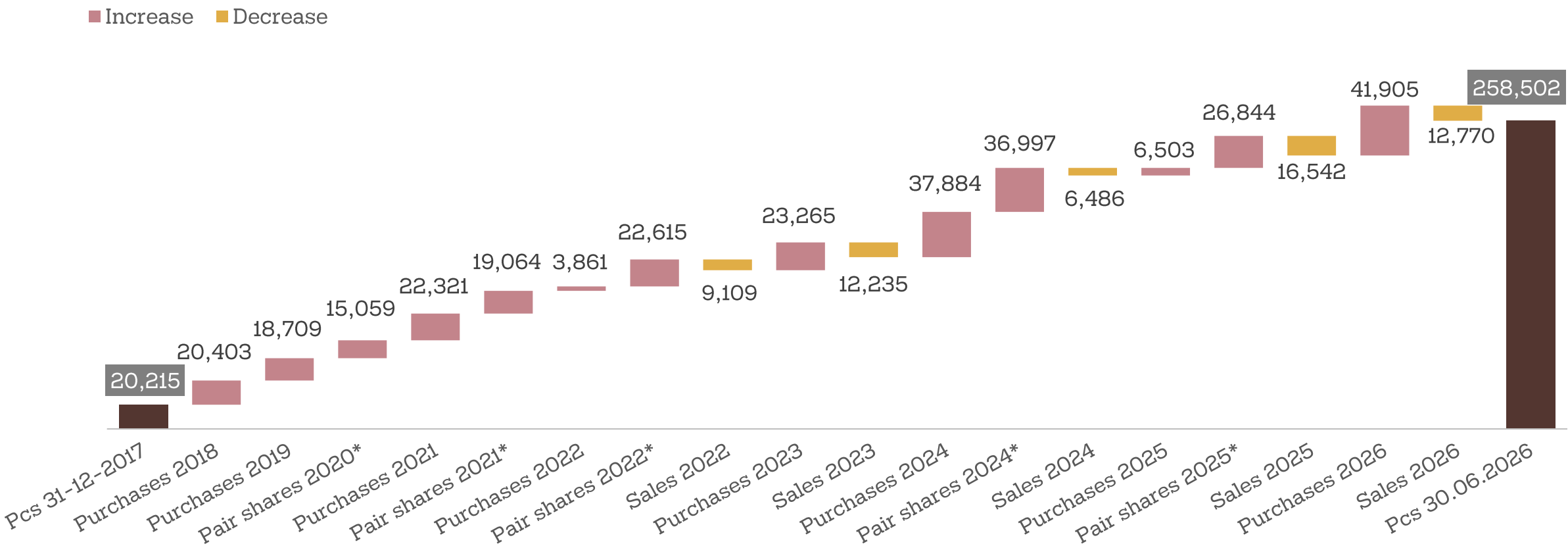
René Musila



Tomáš Jendřejek

SHARES OWNED BY KEY MANAGEMENT PERSONS

Development in years by type of transaction

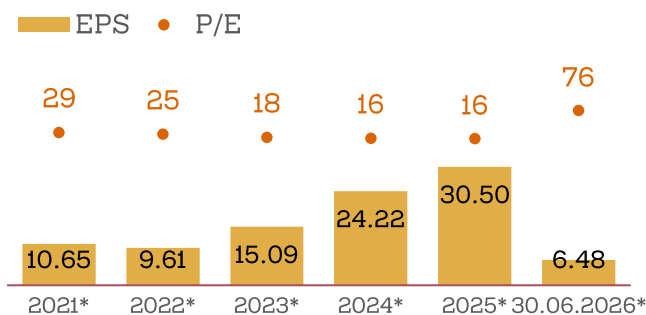


* Entitlement from Option scheme.

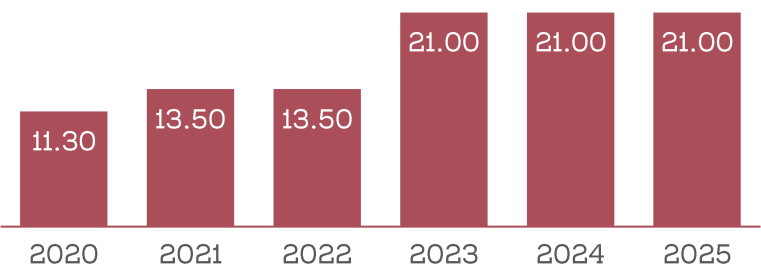
KOFOLA LISTED ON PSE



Earnings per share (CZK)



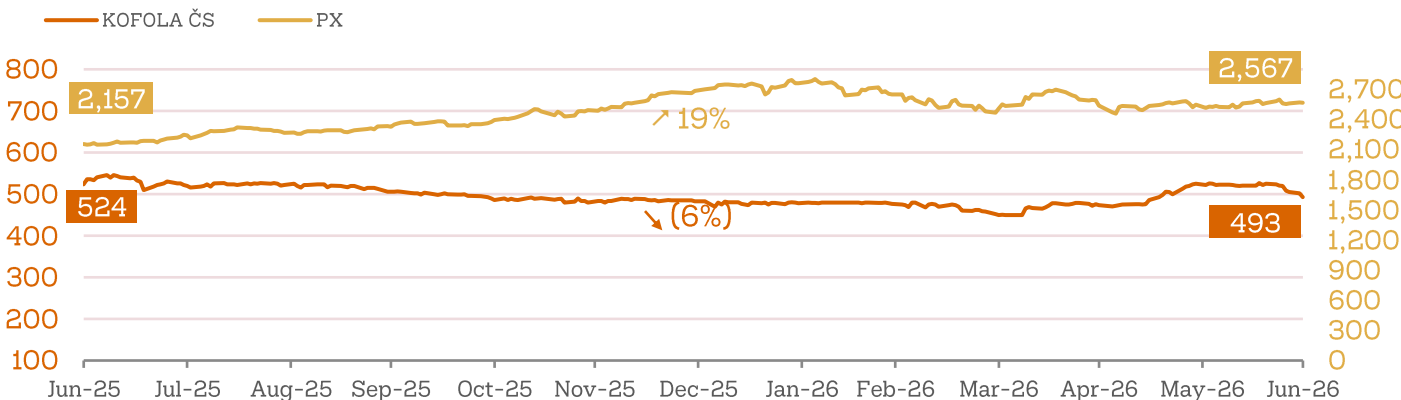
Dividends per share (CZK)



Dividends

Approximately CZK 300 million in each financial year. Subject on sufficient funds being available for distribution (distributable resources) without jeopardizing the Company's financial stability.

Share performance** (CZK)



About shares

Market capitalization	10,990 CZK ^m
Dividend yield (latest dividend to share price as at 30-06-26)	4.3%
Average transaction volume	4,027 per day

* Continuing operations, Adjusted. ** Largest impact on the index growth has a national energy provider.

APPENDIX

The image features a central orange hexagon on a dark brown background. The word "APPENDIX" is written in white, bold, sans-serif capital letters across the middle of the hexagon. Surrounding the hexagon are several abstract geometric elements: two light blue irregular shapes in the top-left, two white jagged lines in the bottom-left, and a green geometric shape in the bottom-right. A cluster of small white circles with dark centers is located in the top-right corner of the hexagon.

RESULTS OF KOFOLA GROUP | 6M 2026

Reconciliation of reported and adjusted results (CZKm)	Reported	One-offs	Adjusted
Revenue	5,581.6	-	5,581.6
Cost of sales	(2,930.5)	-	(2,930.5)
Gross profit	2,651.1	-	2,651.1
Selling, marketing and distribution costs	(1,773.7)	-	(1,773.7)
Administrative costs	(545.1)	-	(545.1)
Other operating income/(costs), net	38.4	(27.4)	11.0
Operating profit/(loss)	370.7	(27.4)	343.3
Depreciation and amortisation	438.3	-	438.3
EBITDA	809.0	(27.4)	781.6
Finance income/(costs), net	(175.1)	-	(175.1)
Income tax	(42.0)	5.6	(36.4)
Profit/(loss) for the period	153.6	(21.8)	131.8
- attributable to shareholders of Kofola ČeskoSlovensko a.s.	138.2	(15.0)	123.2

One-offs

- Net gain on sold items of Property, plant and equipment of CZK 24.3 million recognized in all business segments.
- Costs connected to floods amounting to CZK 2.4 million mainly related to repair costs of properties (CzechoSlovakia segment).
- Advisory costs of CZK 8.7 million (CzechoSlovakia segment).
- Restructuring costs of CZK 2.0 million (Fresh & Herbs segment and Beers & Ciders segment).
- Costs connected with software implementation of CZK 1.7 million (Adriatic segment).
- Gain on bargain purchase related to new acquisition of SANTA-TRANS.SK, s.r.o. of CZK 17.8 million (CzechoSlovakia segment).

GROUP RESULTS COMPARISON 6M*

(CZKm)	6M26	6M25	Change	Change (%)
Revenue	5,581.6	5,064.6	517.0	10.2%
Cost of sales	(2,930.5)	(2,768.5)	(162.0)	5.9%
Gross profit	2,651.1	2,296.1	355.0	15.5%
Selling, marketing and distribution costs	(1,773.7)	(1,649.4)	(124.3)	7.5%
Administrative costs	(545.1)	(351.9)	(193.2)	54.9%
Other operating income/(costs), net	11.0	19.2	(8.2)	(42.7%)
Operating profit/(loss)	343.3	314.0	29.3	9.3%
Depreciation and amortisation	438.3	359.8	78.5	21.8%
EBITDA	781.6	673.8	107.8	16.0%
Finance income/(costs), net	(175.1)	(88.8)	(86.3)	97.2%
Income tax	(36.4)	(77.0)	40.6	(52.7%)
Profit/(loss) for the period	131.8	148.2	(16.4)	(11.1%)
- attributable to shareholders of Kofola ČeskoSlovensko a.s.	123.2	125.2	(2.0)	(1.6%)

Comments

- The Group delivered a solid first half of 2026, with consolidated revenue growing 10.2% year-on-year, supported by organic growth across most segments, an active innovation pipeline and the contribution of recently acquired businesses.
- Cost of sales rose only 5.9% year-on-year, well below the 10.2% increase in revenue, lifting gross profit by 15.5% and expanding the gross margin to 47.5% (from 45.3% in 6M25). This reflects the Group's cost discipline and sourcing savings, which more than offset continued pressure on energy and oil-linked input materials.
- The increase in selling, marketing and distribution costs reflects higher sales volumes across the Group, together with the newly acquired companies.
- The increase in administrative costs relates primarily to the newly acquired companies and their integration (CZK 131 million), together with higher personnel expenses due to valorization.
- Group EBITDA rose 16.0% to CZK 781.6 million, with the margin improving to 14.0% (from 13.3%).
- Financial result was primarily impacted by an increase in interest expense on the financing of this year's acquisitions and of major logistics investments.

* Adjusted for one-offs.

GROUP RESULTS COMPARISON 2Q*

(CZK _m)	2Q26	2Q25	Change	Change (%)
Revenue	3,201.5	2,971.5	230.0	7.7%
Cost of sales	(1,584.4)	(1,538.7)	(45.7)	3.0%
Gross profit	1,617.1	1,432.8	184.3	12.9%
Selling, marketing and distribution costs	(981.5)	(928.5)	(53.0)	5.7%
Administrative costs	(273.9)	(189.3)	(84.6)	44.7%
Other operating income/(costs), net	9.8	9.7	0.1	1.0%
Operating profit/(loss)	371.5	324.7	46.8	14.4%
Depreciation and amortisation	222.7	186.4	36.3	19.5%
EBITDA	594.2	511.1	83.1	16.3%
Finance income/(costs), net	(59.7)	(43.2)	(16.5)	38.2%
Income tax	(57.7)	(56.4)	(1.3)	2.3%
Profit/(loss) for the period	254.1	225.1	29.0	12.9%
- attributable to shareholders of Kofola ČeskoSlovensko a.s.	234.2	200.6	33.6	16.7%

Comments

- Second-quarter revenue rose 7.7% year-on-year and EBITDA increased 14.4%. After April and May were held back by unfavourable spring weather, sales accelerated firmly in June with the start of the summer season, and profit for the period grew 12.9%. Development in 2Q25 was influenced by cold spring months and the sugar tax implemented in Slovakia.
- EBITDA margin at 18.6% vs 17.2% in 2Q25.

CONSOLIDATED INCOME STATEMENT*

(CZK _m)	6M26	6M25	2025**	2024**	2023**	2022**	2021**	2020**
Revenue	5,581.6	5,064.6	10,754.3	11,082.0	8,690.1	7,875.3	6,636.2	6,171.5
Cost of sales	(2,930.5)	(2,768.5)	(5,675.0)	(6,037.1)	(4,802.7)	(4,564.0)	(3,710.2)	(3,349.5)
Gross profit	2,651.1	2,296.1	5,079.3	5,044.9	3,887.4	3,311.3	2,926.0	2,822.0
Selling, marketing and distribution costs	(1,773.7)	(1,649.4)	(3,356.4)	(3,201.0)	(2,487.8)	(2,330.0)	(2,033.6)	(2,041.7)
Administrative costs	(545.1)	(351.9)	(688.7)	(705.9)	(707.1)	(466.5)	(466.4)	(425.7)
Other operating income/(costs), net	11.0	19.2	21.6	38.9	26.5	17.8	93.0	55.6
Operating profit/(loss)	343.3	314.0	1,055.8	1,176.9	719.0	532.6	519.0	410.2
EBITDA	781.6	673.8	1,816.4	1,851.0	1,253.4	1,110.4	1,128.1	1,030.3

* Adjusted for one-offs. ** All Y/E periods audited.

CONSOLIDATED STATEMENT OF FINANCIAL POSITION

(CZKm)	30.6.2026	31.12.2025*	31.12.2024*	31.12.2023*	31.12.2022*	31.12.2021*	31.12.2020*
Non-current assets	9,404.7	8,476.4	7,246.1	5,130.3	5,089.0	5,306.3	5,683.6
Current assets	3,918.7	3,061.9	3,626.9	2,897.3	2,414.4	1,929.2	1,853.7
Total assets	13,323.4	11,538.3	10,873.0	8,027.6	7,503.4	7,235.5	7,537.3
Equity attributable to owners of Kofola ČeskoSlovensko a.s.	1,658.0	1,947.9	1,690.6	1,457.9	1 332.3	1,336.5	1,338.4
Equity attributable to non-controlling interests	350.2	335.0	333.4	-	(44.7)	(39.5)	(31.2)
Total equity	2,008.2	2,282.9	2,024.0	1,457.9	1,287.6	1,297.0	1,307.2
Non-current liabilities	6,527.2	5,114.5	4,740.0	3,762.7	3,664.0	3,436.0	3,993.3
Current liabilities	4,788.0	4,140.9	4,109.0	2,807.0	2,551.8	2,502.5	2,236.8
Total liabilities	11,315.2	9,255.4	8,849.0	6,569.8	6,215.8	5,938.5	6,230.1
Total liabilities and equity	13,323.4	11,538.3	10,873.0	8,027.6	7,503.4	7,235.5	7,537.3

* All Y/E periods audited.

CONSOLIDATED STATEMENT OF CASH FLOWS

(CZK _m)	6M26	6M25	2025*	2024*	2023*	2022*	2021*	2020*
Net cash flows from operating activities	494.4	102.7	1,216.9	1,676.1	1,484.7	922.8	1,142.0	785.0
Net cash flows from investing activities	(1,112.9)	(720.1)	(1,872.1)	(2,335.8)	(396.1)	(382.2)	(230.5)	(1,349.3)
Net cash flows from financing activities	792.8	172.2	79.1	809.7	(656.3)	(296.3)	(1,052.1)	325.0
Cash and cash equivalents at the beginning of the period	634.7	1,230.0	1,230.0	1,071.1	626.4	391.5	543.9	774.5
Effects of exchange rates changes on cash and cash equivalents	(0.5)	(6.9)	(19.2)	8.9	12.4	(9.3)	(11.8)	8.6
Cash and cash equivalents at the end of the period	808.4	777.9	634.7	1,230.0	1,071.1	626.4	391.5	543.9

*All Y/E periods audited.

REFINEMENT OF EBITDA FOR THE IMPACTS OF SHARE-BASED PAYMENTS (SBP)

	2021	2022	2023	2024	2025	2026 - goal
Reported EBITDA	1,154	1,068	1,288	1,917	1,925	1,800 – 1,900
Adjusted EBITDA – excluding the SBP impact	1,134	1,108	1,432	1,948	1,816	1,850 – 1,950

Comment

This slide presents our alternative EBITDA overview, prompted by the approaching end of the SBP program in 2026. Given that the creation and release of provision have counteracted each other over the last three years, we wanted to share this view. Being this close to the end of the program allows us to predict its impact much more accurately.

CONTACT

Should you have any question related to Kofola Group do not hesitate to contact our investor relations office:

Veronika Juřicová

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+ 420 793 916 055

<http://investor.kofola.cz/en>

Kofola ČeskoSlovensko a.s.

Nad Porubkou 2278/31a
708 00 Ostrava – Poruba
Czech Republic



AUTHORIZATION

This presentation has been authorized by the Board of Directors of Kofola ČeskoSlovensko a.s. on 3 September 2026.

This presentation (“the Presentation”) has been prepared by Kofola ČeskoSlovensko a.s. (“the Company”).

The Company has prepared the Presentation with due care, however certain inconsistencies or omissions might have appeared in it. Information related to quarterly results is subject to limited procedures, balances as of 31 March and 30 September are provided for Net debt only. Therefore it is recommended that any person who intends to undertake any investment decision regarding any security issued by the Company or its subsidiaries shall only rely on information released as an official communication by the Company in accordance with the legal and regulatory provisions that are binding for the Company.

It should also be noted that forward-looking statements, including statements relating to expectations regarding the future financial results give no guarantee or assurance that such results will be achieved. The Board of Directors’ expectations are based on present knowledge, awareness and/or views of the Company’s Board of Directors’ members and are dependent on a number of factors, which may cause that the actual results that will be achieved by the Company may differ materially from those discussed in the document. Many such factors are beyond the present knowledge, awareness and/or control of the Company, or cannot be predicted by it.

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